

Investment Projects

Agri Business

Project Title	<u>Agri-Business Project 1:</u> NAMIBIA LARGE SCALE AND ON-FARM FEEDLOTING FUND
Description of Project	Beef and mutton are strategic export commodities, but the potential has not been fully exploited. Namibia does not have enough natural grazing capacity for raising all of its animals up to slaughter age. The project seeks to establish a fund to assist entrepreneurs to erect and operate large scale and smaller on-farm feedlots. Animals from the feedlots will be slaughtered at local abattoirs.
Thematic / Functional Area	Agricultural production: feedlotting
Duration	5 years
Planned Start Date	2008
Geographical Location(s)	Throughout Namibia
Potential Funding Agents	Technical partners Donors Financial institutions
Total Estimated Cost	N\$ 15 million for large scale feedlot (10 000 head of cattle p.a.) N\$ 1.5 million for small scale on-farm feedlots
Existing Level of Funding	None
Additional Funding Required	100%
Business Objectives	To offer a market for animals not yet ready for slaughter; To protect and enhance natural grazing

	<p>capacity; To offer a higher income to livestock owners for quality slaughter animals; To increase take off from range land; To better utilize capacity of abattoirs.</p>
Project Requirements / Activities	<p>Establish a fund in support of feedlotting Formation of partnerships for feedlotting enterprises</p>
Key Outputs	<p>Erection of feedlots Marketing of good quality of animals to local abattoirs</p>
Implementation Agents	<p>Meat Corporation of Namibia in communal area Animal producers in title deed area</p>
Project Documentation Status	<p>Pre-feasibility study done for large scale feedlot Proposal by consultants done for on-farm feedlots.</p>
Market	<p>Namibian abattoirs</p>
Perspectives	<p>Feedlotting will reduce the need for exports of live animals, I ncrease the value chain and Enhance income of livestock owners</p>
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Project Title	<u>Agri-Business Project 2:</u> FRESH PRODUCE MARKET INFRASTRUCTURE DEVELOPMENT
Description of Project	<p>The Namibian Government intends increasing the local production and marketing of fruit and vegetables and other horticultural products. The ultimate aim is to replace most of the imported products with local production.</p> <p>The Namibian fresh produce consumption is estimated at N\$200 million (93 000 tons) per annum, of which 80% according to value is imported from South Africa. Local production amounts to only 33000 tons worth N\$35 million.</p> <p>The following marketing facilities are envisaged:</p> <ul style="list-style-type: none"> • A central market in Windhoek • District markets in the Oshakati-Etunda and Rundu production areas • Municipal markets or farm stalls in the larger towns • A refrigerated distribution system • Offices for the Marketing Authority • A communication and internet network • A quality control system • Initial implementation or bridging capital
Thematic / Functional Area	Agriculture – Marketing of fresh produce Agribusiness – Processing of produce into higher value products
Duration	Seven years
Planned Start Date	2008
Geographical Location(s)	Windhoek, Khomas Region Rundu, Kavango Region Oshakati/Etunda, Oshana or Omusati Region
Potential Funding Agents	Investors required to participate in

	<p>development of infrastructure and operation thereof. Public-Private Partnerships (PPP) encouraged.</p>
Total Estimated Cost	N\$ 240,000,000 (2004 estimate)
Existing Level of Funding	None
Additional Funding Required	N\$ 240,000,000
Business Objectives	<p>Development and implementation of an appropriate horticulture marketing model and infrastructure. Creation of Marketing agent/operator Possibility for Build-Operate and Transfer model through PPP.</p>
Project Requirements / Activities	Design marketing model, construct infrastructure and operate
Key Outputs	<p>Infrastructure designs Economic viable marketing model Food self-sufficiency Job creation Agri-industries and value addition</p>
Implementation Agents	Ministry of Agriculture, Water and Forestry
Project Documentation Status	Consultancy reports on the development of marketing infrastructure are available.
Market	<p>Local produce Imported substitution</p>
Perspectives	<p>The market potential for Namibian producers is therefore to replace most of the current + N\$140 million of chilled imported produce. Only apples, pears, plums and bananas will theoretically not be replaceable, since the production climate for these products is not found in Namibia. It is estimated that more than 70% of all fresh produce imported into Namibia, is sourced from the Johannesburg and Cape Town National Fresh Produce Markets.</p>
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Project Title	<u>Agri-Business Project 3:</u> GREEN SCHEME IRRIGATION PROJECT AT NDONGA LINENA
Description of Project	<p>The Tribal Authority allocated approximately 1000 ha some 80 km east of Rundu for development under the Green Scheme initiative. The Ministry of Agriculture, Water and Forestry developed the water, electricity supply and access roads up to field edge for 400 hectares. Another 400 hectare is available for irrigation development under Green Scheme principles. 200 ha are available for a service provider farming for own account and rendering services at cost to 33 individual small-scale farmers on 6 ha each.</p> <p>As per Green Scheme policy, Government will fund all bulk infrastructure, i.e. water, electricity, roads, up to field edge. The on-land development costs will be for the account of the service provider and individual small-scale farmers.</p>
Thematic / Functional Area	Agriculture – High value crop production Agribusiness – Processing of produce into higher value products
Duration	Three years Year 1 & 2: Design of bulk infrastructure and tender. Selection and training of small-scale farmers.

	Year three: On-land infrastructure development
Planned Start Date	2008
Geographical Location(s)	Gciricu Tribal Authority; Ndiyona Constituency, Kavango Region. 80 km east of Rundu
Potential Funding Agents	Investors and/or financiers required to participate in irrigation development and service provision. Public-Private Partnerships to take up business opportunities for agricultural production, processing and export.
Total Estimated Cost	N\$37,000,000
Existing Level of Funding	Government to budget N\$19,000,000
Additional Funding Required	N\$ 18,000,000 Investment opportunities for commercial farming activities and service provision.
Business Objectives	Increased high value crop production Increased exports to international markets Establishment of a conducive environment for the settlement of individual small-scale irrigation farmers. Service Provision Processing of produce
Project Requirements / Activities	Design of bulk infrastructure On-land investment for high value crop production and agro-processing based on business plans
Key Outputs	Infrastructure designs Business plans On-land development and production Job creation, food production, agri-industries
Implementation Agents	Green Scheme agency Tel +264-61-253082
Project Documentation Status	Detailed soil samples available
Market	International Export markets Local and regional market

Perspectives	Irrigation development urgently needed in the communal areas to unleash the potential of the area and to address poverty.
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Project Title	<u>Agri-Business Project 4:</u> GREEN SCHEME IRRIGATION PROJECT AT SIKONDO
Description of Project	<p>The Tribal Authority allocated approximately 1000 ha some 10 km west of Rundu for development under the Green Scheme initiative. Most of this area is virgin land and the community is eagerly waiting for irrigation development to unleash the potential of this area. About 400 ha is available for one or more service providers farming for own account and rendering services at cost to some 67 individual small-scale farmers on 6 ha each.</p> <p>As per Green Scheme policy, Government will fund all bulk infrastructure, i.e. water, electricity, roads, up to field edge. The on-land development costs will be for the account of the service provider and individual small-scale farmers.</p>
Thematic / Functional Area	Agriculture – High value crop production Agribusiness – Processing of produce into higher value products
Duration	Four years Year 1 & 2: Design of bulk infrastructure and tender. Selection and training of small-scale farmers. Year three and four: On-land infrastructure

	development
Planned Start Date	2007
Geographical Location(s)	Mbunza Tribal Authority; Kapako Constituency, Kavango Region. 10 km west of Rundu
Potential Funding Agents	Investors and/or financiers required to participate in irrigation development and service provision. Public-Private Partnerships to take up business opportunities for agricultural production, processing and export.
Total Estimated Cost	N\$91,500,000
Existing Level of Funding	N\$1,500,000 Government to budget N\$39,000,000
Additional Funding Required	N\$ 51,000,000 Investment opportunities for commercial farming activities and service provision.
Business Objectives	Increased high value crop production Increased exports to international markets Provision of conducive environment for the settlement of individual small-scale irrigation farmers. Processing of produce
Project Requirements / Activities	Design of bulk infrastructure On-land investment for high value crop production based on business plans
Key Outputs	Infrastructure designs Business plans On-land development and production Job creation, export, value addition
Implementation Agents	Green Scheme Agency Tel: +264-61-253082
Project Documentation Status	Detailed soil samples available
Market	International Export markets Local and regional market

Perspectives	Irrigation development urgently needed in the communal areas to unleash the potential of the area and to address poverty.
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Project Title	<u>Agri-Business Project 5:</u> GREEN SCHEME IRRIGATION PROJECT AT SENDELINGSDRIF
Description of Project	<p>This Green Scheme irrigation project has the aim to uplift small-scale irrigation farmers to a level of self-sustainability. The 306 ha project will host one or more service providers farming for their own profit on 50% of the area, while rendering services on a cost recovery basis to the small-scale farmers on their 4 ha units, including mentoring</p> <p>As per Green Scheme policy, Government will fund all bulk infrastructure, i.e. water, electricity, roads, up to field edge. The on-land development costs will be for the account of the service provider and individual small-scale farmers.</p>
Thematic / Functional Area	Agriculture – High value crop production, agri-industries
Duration	Three years Year 1 & 2: Design of bulk infrastructure and tender. Selection and training of small-scale farmers. Year 3: On-land infrastructure development
Planned Start Date	2008

Geographical Location(s)	Rosh Pinah, Karas Region
Potential Funding Agents	Investors required to participate in development of infrastructure and operation thereof. Public-Private Partnerships (PPP) encouraged.
Total Estimated Cost	N\$215,000,000
Existing Level of Funding	Government to budget N\$80,000,000
Additional Funding Required	N\$ 135,000,000 Investment opportunities for commercial farming activities and service provision and agro-processing.
Business Objectives	Investors and/or financiers required to participate in irrigation development and service provision. Public-Private Partnerships to take up business opportunities for agricultural production, processing and export.
Project Requirements / Activities	Design of bulk infrastructure On-land investment for high value crop production based on business plans
Key Outputs	Business plans Infrastructure development Increased high value crop production Increased exports to international markets Establishment of conducive environment for the settlement of individual small-scale irrigation farmers. Job creation, export, value addition
Implementation Agents	Green Scheme agency Tel. +26461253082
Project Documentation Status	Feasibility study done in 2005
Market	International Export markets Local and regional market
Perspectives	Unique climate and remoteness offer potential for organic farming and niche markets

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E-mail: bassont@mawrd.gov.na**Project Title****Agri-Business Project 6:****TANDJIESKOPPE GREEN SCHEME PROJECT****Description of Project**

960 ha Irrigation land to be developed for the production of export table grapes, dates, horticulture products and aromatic plants.

Thematic / Functional Area

Irrigated agriculture and agri-industries

Duration

7 Years

Planned Start Date

2006 (1 Year has already been used for final design)

Geographical Location(s)

Noordoewer, Karas Region

Potential Funding Agents

Loan agreement was signed with ADB, OPEC and BADEA.

Total Estimated Cost

N\$ 530 million

Existing Level of Funding

Loan and own contribution cover N\$ 360 million

Additional Funding Required

N\$ 170 million

Business Objectives

Investors and/or financiers required to participate in irrigation development and service provision.
Public-Private Partnerships to take up

Project Requirements / Activities	business opportunities for agricultural production, processing and export.
Key Outputs	Development of infrastructure. Production of export table grapes, dates, horticulture and aromatic plants. Value addition through processing and essential oil production.
Implementation Agents	Settlement and training of small farmers as well as establishment of commercial farming enterprises. Job creation, food production, earning foreign exchange through export, value addition and agri-processing
Project Documentation Status	Ministry of Agriculture, Water and Forestry
Market	Feasibility study done. Final Design and tender documentation completed.
Perspectives	Local, Regional, European, American, Arabic
Contact Person	Comparative advantages due to unique climate and niche markets.
	<p>Ministry of Agriculture, Water and Forestry Private Bag 13184 Windhoek Attention: T.E. Basson Deputy Director: Agricultural Engineering Tel: +264-61-208 7478 Fax: +264-61-208 7518 E-mail: bassont@mawrd.gov.na</p>

Project Title	<u>Agri-Business Project 7:</u> NAMIBIA BEEF DEVELOPMENT INITIATIVE
Description of Project	Beef is one of the strategic exports for Namibia yet its potential has not been fully developed. The northern part of Namibia has a vast head of cattle; however no exports come from this region. The promoters seek to construct an abattoir which shall meet international standards of meat and meat products. In addition they seek potential linkages with the Northern Tannery (as a supplier of hides to the Tannery).
Thematic / Functional Area	Food Processing
Duration	2 years
Planned Start Date	2007
Geographical Location(s)	Ondangwa
Potential Funding Agents	<ul style="list-style-type: none"> • Private equity firms • Pension Funds • Financial Institutions • Development Banks • Technical Partner
Total Estimated Cost	<ul style="list-style-type: none"> • Commissioning of the feasibility study: Appointment of a Consultant to do a feasibility study and business plan for the project. The assistance of the Directorate of Animal Health in the Ministry of Agriculture, Water and Forestry to help ensure the products are of high quality and meet the international standards. Estimated cost N\$ 250 000. • Construction of the abattoir: Estimated total cost: N\$ 2 million
Existing Level of Funding	None

Additional Funding Required	To be determined
Business Objectives	Increased exports of meat and meat products overseas.
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study • Construction of an abattoir
Key Outputs	<ul style="list-style-type: none"> • Project preparation for design & construction proposal • Construction of an appropriate size abattoir taking into account the current cattle heads in the north as well as the anticipated growth.
Implementation Agents	Mangetti Meat Market and technical partner
Project Documentation Status	Only a summarised project concept is available.
Market	Overseas markets
Perspectives	Increased exports of meat and meat products will contribute towards increased Gross Domestic Product (GDP).
Contact Person	<p>Shali Kamati Mangetti Meat Market Tel: +264 65 240321 Cell: +264 81 1284687</p>

Project Title	<u>Agri-Business Project 8:</u> CAPRIVI FARMERS SERVICES
Description of Project	<p>Caprivi Region borders Angola, Zambia and Botswana on the northern side of Namibia. It has rich fertile soils, good water resources and warm temperatures and hence agriculture is the main driver of the economy in the Caprivi Region. However, the area is prone to animal diseases and crop losses due to pests. Hence the promoter seeks funding to set up a company to supply agro chemicals and supplementary feeds for animals, and herbicides to prevent crop losses for farmers.</p>
Thematic / Functional Area	Retail Industry – Agro Supplies.
Duration	6 months
Planned Start Date	2007
Geographical Location(s)	Katima Mulilo, Caprivi Region
Potential Funding Agents	Local financial institutions.
Total Estimated Cost	To be determined.
Existing Level of Funding	To be determined.
Additional Funding Required	To be determined.
Business Objectives	<ul style="list-style-type: none"> • The agro supply business will assist local farmers in eradication of animal diseases and crop pest; and • To educate the Caprivi Region on ways of preventing the spread of animal diseases and crop pests.
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will

Key Outputs	<p>be used to secure the appropriate funding;</p> <ul style="list-style-type: none"> • Project's premises to be identified and storage facilities to be constructed; and • Contracts to be signed with suppliers of the chemicals. <ul style="list-style-type: none"> • A bankable feasibility study and business plan • Commencement of operations • Supply of products to suppliers
Implementation Agents	Caprivi Farmers Services
Project Documentation Status	Detailed business plan last updated in November 2006.
Market	Initially will concentrate on Caprivi Region, and then expand to the rest of Namibia.
Perspectives	<p>Due to a lot of rain received in this area the Caprivi Region is prone to diseases associated with semi-wet conditions. Therefore, establishment of an agro chemical facility will minimize loss to farmers due to pests and animal diseases.</p>
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Project Title	<u>Agri-Business Project 9:</u> GOAT'S MILK PRODUCTION
Description of Project	<p>Livestock for both subsistence and commercial is the main source of income for farmers in the Omaheke Region. The region has the highest number of livestock in Namibia due to the excellent grazing land. The promoter therefore seeks a technical partner / investor to set up a company that will rear its own goats and process the milk from the goats into cheese and other related products, which will be the first project of this nature in the Region.</p>
Thematic / Functional Area	Agro processing – production of milk and related products
Duration	1 year
Planned Start Date	2007
Geographical Location(s)	Omaheke region
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner • Local financial institutions
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	<p>To create a self sustaining goat milk production and processing project.</p>
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Depending on the results of the feasibility study, business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Identification of Technical Partner; and

Key Outputs

- Construction of the processing plant.
- Bankable feasibility study and business plan;
- Identification of a Technical Partner;
- Construction and setting up of the project.

Implementation Agents

Omaheke Regional council and Technical Partner

Project Documentation Status

A preliminary feasibility study conducted by the Omaheke Regional Council.

Market

Namibia and export markets

Perspectives

This is a unique project in the Region. It has the support of the Regional Council thus assistance will be rendered to the project investor.

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Project Title	<u>Agri-Business Project 10:</u> OMAHEKE OLIVE PRODUCTION
Description of Project	Omaheke Region is mainly dependent on livestock production for its survival. To promote diversity, the Region has decided to plant Olive trees, as currently being done in Otjozondjupa Region. Olive trees do not require much water therefore irrigation will not be high. A pilot project initiated with the assistance of technical experts yielded positive results. In view of this, the project promoters are looking for funding and / or a technical partner for this project.
Thematic / Functional Area	Agriculture
Duration	6 months
Planned Start Date	2007
Geographical Location(s)	Omaheke region.
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner and / or • Local financial institutions
Total Estimated Cost	To be determined.
Existing Level of Funding	None
Additional Funding Required	To be determined.
Business Objectives	Increase local olive supply in Namibia whilst operating a profitable business.
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result of the feasibility study, business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Identification of Technical Partner; and • Identification of land to be used for this and commence with the planting

phase.

Key Outputs

- Bankable feasibility study and business plan
- Olive Tree Plantation

Implementation Agents

Omaheke Regional Council and Technical Partner

Project Documentation Status

Only a summarised concept documentation is available

Market

Local Namibian market and exports to Europe

Perspectives

This project will diversify economic / income generating activities in this region which is known only for livestock production.

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Project Title	<u>Agri-Business Project 11:</u> OMAHEKE BEEF PROCESSING
Description of Project	Livestock for both subsistence and commercial is the main source of income for farmers in the Omaheke Region. The region is better known as the “Cattle Country” or “Little Texas” of Namibia and as a result, produces most of the beef exported to Europe and other countries. Value addition to beef is critical to this region hence the promoter seeks an investor / technical partner to set up a beef processing factory (Abattoir) in the region.
Thematic / Functional Area	Food processing
Duration	1 year
Planned Start Date	2007
Geographical Location(s)	Omaheke Region
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner • Local financial institutions • Private equity firms
Total Estimated Cost	To be determined.
Existing Level of Funding	None
Additional Funding Required	To be determined.
Business Objectives	Increased exports of meat and related products.
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result of the feasibility study, business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Identification of Technical Partner; and

Key Outputs

- Construction of an abattoir.
- Bankable feasibility study and business plan
- Construction of an abattoir and commencing operations

Implementation Agents

Omaheke Regional Council and Technical Partner

Project Documentation Status

Only the summarised concept documentation is available.

Market

Export market

Perspectives

Increased exports will contribute towards increased Gross Domestic Product (GDP).

Contact Person

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Project Title	<u>Agri-Business Project 12:</u> RWASHIYOYO MILLING CC
Description of Project	Mahangu (millet) is regarded as the staple food for the Northern communal areas of Namibia supplemented by maize. Currently, Rwashiyoyo Milling CC is involved in providing milling services of mahangu, sorghum and maize to customers. Due to increased demand of mahangu flour in the region, the entity requires funding to be able to buy the mahangu grain from the farmers, convert it to mahangu flour and then sell it to customers.
Thematic / Functional Area	Food industry – Milling services.
Duration	6 months
Planned Start Date	2007
Geographical Location(s)	Rundu town in the Kavango Region in Namibia
Potential Funding Agents	Local financial institutions.
Total Estimated Cost	To be determined.
Existing Level of Funding	To be determined.
Additional Funding Required	To be determined.
Business Objectives	<ul style="list-style-type: none"> • Improve mahangu production in the region and compensate the farmers fairly • Satisfy the market demand for mahangu flour • Contribute to the Gross Domestic Product (GDP) of the country
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result from the feasibility study, a detailed business plan to be prepared detailing how the

operations will be conducted. This will be used to secure the appropriate funding;

- Project's premises to be expanded;
- Contracts to be entered into with farmers to supply the mahangu grain; and
- Contracts to be entered into with hospitals, schools and retailers where the flour will be sold.

- Expansion of production facilities
- Delivery of mahangu flour to hospitals, schools and retailers

Key Outputs

Implementation Agents

Rwashiyoyo Milling CC

Project Documentation Status

Summarised business plan.

Market

Kavango Region, mainly targeting hospitals, schools and shops.

Perspectives

This project will satisfy the increasing demand of Mahangu by communities in the Northern part of Namibia.

Contact Person

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Project Title	<u>Agri-Business Project 13:</u> CAPRIVI HORTICULTURE PROJECT
Description of Project	Katima Mulilo is rich in natural resources; it has fertile soils, good water resources (along the Zambezi River) and warm temperatures which are conducive for horticultural projects. The promoter requires funding to set up a horticultural project in Katima Mulilo that will grow vegetables to supply the Caprivi Region, and also to nearby countries such as Angola, Zambia and Botswana.
Thematic / Functional Area	Agriculture
Duration	6 months
Planned Start Date	2007
Geographical Location(s)	Katima Mulilo, Caprivi Region
Potential Funding Agents	Local financial institutions.
Total Estimated Cost	To be determined.
Existing Level of Funding	To be determined.
Additional Funding Required	To be determined.
Business Objectives	To supply agricultural produce to local community and increase exports for these products.
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Clearing of land and purchase of agricultural equipment; and • Planting of vegetables.

Key Outputs

- Supply of fresh vegetables
- Horticultural produce exports increase

Implementation Agents

Caprivi Farmers Services

Project Documentation Status

Detailed business plan last updated in November 2006.

Market

Caprivi Region, Angola and Zambia

Perspectives

The location of the project in Katima Mulilo makes it conducive to produce high quality vegetables throughout the year due to the perennial Zambezi river.

Contact Person

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Project Title	<u>Agri-Business Project 14:</u> KAKURO AGRICULTURAL PROJECT
Description of Project	Nkurenkuru Settlement (Kakuro) in Mpungu Constituency was initially used by the Ministry of Agriculture for crop production. The site has underground water pipes already in place, and currently no cultivation is taking place. The area has fertile soils and with the available water supplies, is ideal for crop production. Hence the promoter seeks funding to grow and supply vegetables, maize and fruits for the semi-urban and rural communities living in Nkurenkuru settlement as well as Mpungu constituency.
Thematic / Functional Area	Agriculture
Duration	2 years
Planned Start Date	2007
Geographical Location(s)	Mpungu constituency, Kavango region
Potential Funding Agents	<ul style="list-style-type: none"> • Local financial institutions • Development banks
Total Estimated Cost	To be determined
Existing Level of Funding	To be determined
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • To promote self sufficiency in the community • To eradicate poverty through maximised agro-production
Project Requirements / Activities	<ul style="list-style-type: none"> • Project Implementation Proposal • Funding to purchase required inputs
Key Outputs	Supply of fresh vegetables and fruits.

Implementation Agents

Mpungu CDC, Regional Development Coordination Committee, Regional Directorate of Planning and Development, Kavango Regional Council, Kavango Regional farmers Union.

Project Documentation Status

Only a summarised concept document is available

Market

Kavango Region

Perspectives

Facilities already exist and therefore limited work needs to be done to set the project running again.

Contact Person

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Project Title	<u>Agri-Business Project 15:</u> NKEMBE CHICKEN PROJECT
Description of Project	<p>Tuguva Community Based Organisation is situated in Mpungu constituency in the Kavango Region. This constituency has for a long time been marginalized due to the war in Angola. However, with the peace now enjoyed in Angola, this has potential for a number of projects of which chicken breeding is one of them. The promoter seeks to establish a chicken breeding project as there is currently no such project in the area. All chickens and eggs within this constituency as well as Nkurenkuru at large are imported.</p>
Thematic / Functional Area	Food industry
Duration	3 months
Planned Start Date	2007
Geographical Location(s)	<p>Tuguva Village in the Mpungu Constituency of Kavango Region. It is approximately 50 km west of Nkurenkuru and is close to Katwitwi Border Post (Border post for Namibia and Angola).</p>
Potential Funding Agents	<ul style="list-style-type: none"> • Donors • Local Financial institutions (if it's a profitable venture)
Total Estimated Cost	To be determined.
Existing Level of Funding	To be determined.
Additional Funding Required	To be determined.
Business Objectives	<ul style="list-style-type: none"> • To create a self sustaining project • To alleviate poverty of the community by operating a self sustaining chicken project • Provide eggs and meat to the community

Project Requirements / Activities

- Feasibility study to be done to assess the viability of the project, if the funding of a financial institution is required;
- Detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding;
- Project's premises to be identified; and
- Employees to be trained on the operations of the business.

Key Outputs

- Establishment of the chicken farm;
- Trained employees; and
- Chicken breeding and egg laying.

Implementation Agents

Tuguva Community Based Organisation

Project Documentation Status

Summarised business plan.

Market

Kavango Region, and the southern part of Angola

Perspectives

This project will result in poverty alleviation in the Kavango Region. Since it will be a new project, operational guidance must be given to the community if this project is to be a success.

Contact Person

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Project Title	<u>Agri-Business Project 16:</u> NAMIBIA FEED PRODUCERS
Description of Project	<p>The project promoter would like to set up a stock feed manufacturing and preparation company with branches distributed across the northern regions. The sources of raw materials will be:</p> <ul style="list-style-type: none"> • Fish meal from Walvis Bay companies; • Crop stalks from Etunda Agricultural Project; • Road side grass (by consent of Roads Authority who will also pay for service rendered); and • Bush shrubs. <p>In addition the promoter would also want to enter into partnership with farmers from the good agricultural regions of Kunene and or Kavango so that they can grow feeds there.</p>
Thematic / Functional Area	Agri-business
Duration	1 year
Planned Start Date	2007
Geographical Location(s)	Northern regions
Potential Funding Agents	<ul style="list-style-type: none"> • Private equity firms • Financial Institutions • Development Banks • Technical Partner
Total Estimated Cost	Estimated Cost N\$3 million.
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	Stock feed security for the northern regions. Employment for the youth.
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study

Key Outputs	<ul style="list-style-type: none">• Business plan• Setting up agricultural projects to supply raw materials • Feasibility study and Business plan• Project launch.
Implementation Agents	Project Promoter
Project Documentation Status	Only a summarised project concept is available.
Market	Northern Region of Namibia and southern Angola
Perspectives	The northern regions are faced with perennial stock feed shortage. The farmers in the northern region have cattle as their main agricultural activity and hence would provide market for such a company.
Contact Person	Ms Shoombe Ongwediva Tel: +264 65 232119 Cell: +264 81 124 4743

Project Title	<u>Agri-Business Project 17:</u> OKAHAO MILLING
Description of Project	Mahangu is the staple food of the northern parts of Namibia and is widely grown in this part of the country. The promoter needs funding for the establishment of a Mahangu processing factory. The factory will process value added products such as spaghetti, cereals and biscuits from Mahangu flour.
Thematic / Functional Area	Agri-business
Duration	2 years
Planned Start Date	2007
Geographical Location(s)	Okahao Town
Potential Funding Agents	<ul style="list-style-type: none"> • Financial Institutions • Development Banks • Technical partner
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	Provide value-added processing to locally produced mahangu.
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Identification of a technical partner / funder; and • Construction of the factory.

Key Outputs

- Bankable feasibility study and business plan
- Setting up of a company to start operations
- Job creation and poverty alleviation

Implementation Agents

Project Promoter

Project Documentation Status

Only summarised project concept is available

Market

Local market and export market

Perspectives

The establishment of the processing plant will create additional income for the locals by selling mahangu to the processing plant.

Contact Person

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Project Title	<u>Agri-Business Project 18:</u> CASABLANCA DAIRY (OSHIKOTO)
Description of Project	<p>The Otjikoto Region has a lot of cattle in the area stretching from Oshivelo to Kavango border in the Northern parts of Namibia. Communal farmers are often seen along the Omuthiya-Ondangwa highway selling milk. The Otjikoto Regional Council would like to set up a dairy processing plant in Mangetti Communal farming Area that will process and market milk in the region for the benefit of the communal farmers collectively.</p>
Thematic / Functional Area	Agri-business
Duration	2 years
Planned Start Date	2007
Geographical Location(s)	Otjikoto Region
Potential Funding Agents	<ul style="list-style-type: none"> • Government • Financial Institutions • Development Banks • Public Private Partnerships
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	<p>To utilise natural resources to empower the Namibians.</p>
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study and business plan • Establishment of a processing plant
Key Outputs	Establishment of a processing plant
Implementation Agents	Otjikoto Regional Council,
Project Documentation Status	Only summarised project concept is available

Market	Local Community
Perspectives	Poverty alleviation and improved standards of living in the rural areas.
Contact Person	Ms A Mupopiwa Director of Planning Otjikoto Regional Council Tel: +264 65 244190 Fax: +264 65 244191

Project Title	<u>Agri-Business Project 19:</u> OMUSATI REGION ABATTOIR
Description of Project	The Omusati region is blessed with abundance of livestock owned by individual subsistence farmers. The regional council seeks to establish an abattoir in the region that will serve the region and the Kunene region.
Thematic / Functional Area	Agri-business
Duration	2 years
Planned Start Date	2007
Geographical Location(s)	Omusati region
Potential Funding Agents	<ul style="list-style-type: none"> • Financial Institutions • Development Banks • Public Private Partnerships
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	To break the negative effects of the red line and explore alternative markets for beef products from the North. Improved standards

Project Requirements / Activities	of living of local community and poverty alleviation
Key Outputs	<ul style="list-style-type: none"> • Feasibility study and business plan • Establishment of a beef processing plant • Job creation and poverty alleviation • An abattoir
Implementation Agents	Omusati Regional Council.
Project Documentation Status	Only summarised project concept is available.
Market	Local Community and SADC region
Perspectives	Poverty alleviation and improved standards of living in the rural areas.
Contact Person	<p>The CEO Omusati Regional Council P Bag 523 Ombalantu Tel: +264-65 1019 Fax: +264-65 251078</p>

Project Title	<u>Agri-Business Project 20:</u> R & A POULTRY FARM
Description of Project	R & A Poultry farm is a sole owned Company. It has started its operation in December 2000. The main activities are production of fresh eggs and chicken meat (usually off layers). The opportunity presents itself as a unique, as there is no other Poultry Farm in the Northern Regions. The promoter seeks a potential business partner to join hand in hand in order to expand the business, because the current daily demand is high than the supply. If funding is secured, the company intends to operate with more than 30 000 laying birds.
Thematic / Functional Area	Food / Eggs Production
Duration	1 month
Planned Start Date	2007
Geographical Location(s)	R & A Poultry Farm is strategically located. The Company is located in Oshikoto Region and is 12 km to the east of Ondangwa Town and a long the Ondangwa – Tsumeb road.
Potential Funding Agents	<ul style="list-style-type: none"> • Financial Institutions • Agri Bank • Development bank of Namibia • Potential business partner
Total Estimated Cost	To be determined
Existing Level of Funding	Company in Operation
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • R & A Poultry Farm will strive to be the leading supplier of eggs in the North Regions • To move away from importing eggs and chicken meat into the region. • To alleviate unemployment problem.

Project Requirements / Activities

- To provide food staffs through the provision of eggs and chickens.
- Feasibility study was done in 2002 thus needs to be reviewed.
- Business plan done 2002 also need to be reviewed, to fit the current situation.
- Equip and improve facilities.
- Register the trade mark.
- Training of staff.
- Chicken meat packaging.
- Work on marketing campaign.

Key Outputs

- Expansions of existing structures.
- Increase laying birds.
- Packaging.
- Purchasing of equipments.
- Training of staff.

Implementation Agents

R & A Poultry Farm owner and potential partner.

Project Documentation Status

Summarized business plan.

Market

- The wholesale market.
- The export market.
- The household market.
- The Local retailers.

Perspectives

- From the feasibility study carried out, she found out that there is not yet an established producer of eggs and chicken meat in the Northern Region.
- The current owner has marketed the business already and has taken it to a level where it is now, however need a business partner to join hand in hand in order to expand it to meet the increasing daily demand.

Contact Person

Ronnie Negonga
R & A Poultry Farm
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Aquaculture

<p>Project Title</p>	<p><u>Aquaculture Project 1:</u> THE ESTABLISHMENT OF A SHRIMP CULTIVATION FACILITY IN HENTIES BAY</p>
<p>Description of Project</p>	<p>The business promoter would like to establish a shrimp cultivation facility, in Henties Bay, a coastal town in Namibia. The promoter obtained an aquaculture license in 2006 to culture shrimps on the South of Henties Bay. The South of Henties Bay has been designated by the council of this town as suitable for aquaculture projects. However the promoter does not have the resources or the expertise to cultivate the shrimps on a commercial basis and is therefore seeking a technical partner to establish this facility.</p>
<p>Thematic / Functional Area</p>	<p>Aquaculture</p>
<p>Duration</p>	<p>To be determined.</p>
<p>Planned Start Date</p>	<p>2007</p>
<p>Geographical Location(s)</p>	<p>Henties Bay, Namibia</p>
<p>Potential Funding Agents</p>	<p>To be determined.</p>
<p>Total Estimated Cost</p>	<p>To be determined.</p>
<p>Existing Level of Funding</p>	<p>None</p>
<p>Additional Funding Required</p>	<p>Full Funding required.</p>
<p>Business Objectives</p>	<p>To develop a shrimp cultivation facility that will nurture shrimps for the export market.</p>

Project Requirements / Activities	<p>Phase I – Preparation of a feasibility study and business plan. Phase II –Identification of a technical partner.</p>
Key Outputs	<ul style="list-style-type: none"> • Bankable feasibility study and business plan • Establishment of the aquaculture facility
Implementation Agents	Promoters and technical partners
Project Documentation Status	Only a summarised concept document is available.
Market	Local, SADC Region and overseas markets
Perspectives	<p>It will also enhance the fishing industry’s capacity to earn foreign currency through the supply of shrimps to the export market.</p>
Contact Person	<p>Jona Tjitaeni Kakondo Kakondo Shrimp Experts P. O. Box 2286 Swakopmund Namibia Cell: +264 81 277467 Fax: +264 64 415451</p>

Project Title	<u>Aquaculture Project 2:</u> OSHIKOTO AQUACULTURE
Description of Project	<p>The Otjikoto Regional Council seeks to establish three Aquaculture projects in Omuthiya, Onayena and Olukonda. The Otjikoto region is embraced by more than twenty earth dams, natural springs and boreholes that can be utilized. Fish farming is one of the major export products of Namibia hence the Regional Council would like to empower the Local Community through participating in Fresh Water fish farming concentrating on Tilapia and Tiger fish. The regional Council seeks funding for dam modifications, construction of fish ponds, setting up of fish sorting facilities and mini-markets and training.</p>
Thematic / Functional Area	Aquaculture
Duration	2 years
Planned Start Date	2007
Geographical Location(s)	Otjikoto
Potential Funding Agents	<ul style="list-style-type: none"> • Government • Financial Institutions • Development Banks • Donors
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • Increased exports of fish • To reduce poverty through community involvement.

Project Requirements / Activities

- Feasibility study and business plan
- Construction and fencing of fish ponds
- Modifications of dams
- Construction of fish sorting facilities and mini-markets
- Training of project managers and officers

Key Outputs

- Project preparation for design & construction proposal
- Construction of fish ponds.

Implementation Agents

Otjikoto Regional Council, The Ministry of Fisheries and Marine Resources Extension Officers, The community and Omahenene Aquaculture Research Centre.

Project Documentation Status

Only a summarised project concept is available.

Market

Local Community , Export market

Perspectives

Poverty alleviation and improved standards of living in the rural areas.

Contact Person

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<p>Project Title</p>	<p><u>Aquaculture Project 3:</u> FRESH WATER FISH FARMING AT OLUSHANDA DAM</p>
<p>Description of Project</p>	<p>The concept envisages the establishment of freshwater fish farms at Olushandja dam along Cuvelilai Water Basin in Omusati Region. Fresh water supply from the water basin is available throughout the year The project involves set up of fresh water fish ponds for the breeding, feeding and harvesting of fish.</p>
<p>Thematic / Functional Area</p>	<p>Aquaculture</p>
<p>Duration</p>	<p>2 years</p>
<p>Planned Start Date</p>	<p>2007</p>
<p>Geographical Location(s)</p>	<p>Omusati</p>
<p>Potential Funding Agents</p>	<ul style="list-style-type: none"> • Financial Institutions • Development Banks
<p>Total Estimated Cost</p>	<p>To be determined</p>
<p>Existing Level of Funding</p>	<p>None</p>
<p>Additional Funding Required</p>	<p>To be determined</p>
<p>Business Objectives</p>	<p>To diversify the region economy through participating in other farming projects.</p>
<p>Project Requirements / Activities</p>	<ul style="list-style-type: none"> • Feasibility study and business plan • Construction and fencing of fish ponds • Modifications of dams • Construction of fish sorting facilities and mini-markets • Training of project managers

and officers

Key Outputs

- Project preparation for design & construction proposal
- Construction of fish ponds.

Implementation Agents

Omusati Regional Council, The Ministry of Fisheries and Marine Resources Extension Officers, The community and Mahenene Aquaculture Research Centre.

Project Documentation Status

Only a summarised project concept is available.

Market

Local Community , Export market

Perspectives

Poverty alleviation and improved standards of living in the rural areas.

Contact Person

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Energy

Project Title	<u>Energy Project 1:</u> THE ORANGE RIVER SMALL SCALE HYDROPOWER PROJECTS
Description of Project	<p>The Government of the Republic of Namibia Urgently seeks immediate resolution of the Orange River border issues or other alternative plausible arrangements with the Government of the Republic of South Africa to facilitate joint or Namibia 's exploration of water and hydro power resources of the Orange River in order to address the critical power shortage Namibia is facing.</p> <p>The proposed modalities are:</p> <ol style="list-style-type: none">1. Through signing an intergovernmental MOU between South Africa's DME and Namibia's NME allowing the two parties and their relevant and development partners immediate access to authorizations for project development and implementation under agreed terms, regardless of the outstanding border issues,2. Through permanent settlement of the border issue which should in any case incorporate a clause for authorization to exploit Orange River resources by both parties for economic development.
Thematic / Functional Area	Energy
Duration	To be determined
Planned Start Date	To be determined
Geographical Location(s)	Aussenkehr Small Hydro Plant Site Other 12 Small Scale Hydro Power Sites
Potential Funding Agents	Government;

	Technical Partners; Donors
Total Estimated Cost	To be determined.
Existing Level of Funding	None
Additional Funding Required	Full funding required
Business Objectives	To set up a sustainable hydropower plant
Project Requirements / Activities	<ul style="list-style-type: none"> • Detailed feasibility study; • Construction of a small dam at Aussenkehr; • Erection of a 30 MW hydro power plant • Construction of other 12 small scale hydro power sites.
Key Outputs	Hydro power stations capable of generating additional power for the requirements of Namibia and South Africa
Implementation Agents	Governments of Namibia and South Africa
Project Documentation Status	Preliminary studies done by IPP and other stakeholders. Proper feasibility studies still outstanding.
Market	Namibia and South Africa
Perspectives	With the impending regional power shortages this project can go a long way in alleviating such
Contact Person	<p>Selma-Penna Utonih Director of Energy Ministry of Mines and Energy 1 Aviation Road Private Bag 1327, Windhoek, Namibia Tel: +264 61 284 8322 Fax: +264 61 284 8200 Email: sputonih@mme.gov.na</p>

Infrastructure

Project Title	<u>Infrastructure Project 1:</u> PORT OF WALVIS BAY EXPANSION & DEVELOPMENT PLAN
Description of Project	The Port of Walvis Bay needs to expand its current capacity to provide to the increase in demand for cargo handling along the West Coast of Southern Africa. This is in line with the Port of Walvis Bay's objectives to become a hub port for the SADC Region. The Port of Walvis Bay is strategically located on the West Coast of Southern Africa to serve the markets between SADC, the Americas and Europe.
Thematic / Functional Area	Transport and Services
Duration	2 years
Planned Start Date	2007
Geographical Location(s)	Namibia
Potential Funding Agents	Kreditanstalt fuer Wiederaufbau KfW African Partnership Unit, Development Bank of Southern Africa
Total Estimated Cost	<p>1. DESIGN FOR RE CONSTRUCTION</p> <p>Appointment of a Consultant for Berth 6, 7 & 8 reconstruction proposal 1,500,000 US\$</p> <p>2. INCREASE CONTAINER CAPACITY:</p> <p>55,200,000 US\$: Additional Berth space</p> <p>18,800,000 US\$: Dredge to increase depth for berths</p> <p>2,538,000 US\$: Container storage space</p>

	<p>14,600,000 US\$: Port superstructure & equipment</p> <p>4,000,000 US\$: Port rail infrastructure</p> <p>466,000 US\$: Training & capacity building</p> <p>95,604,000 US\$ Total</p> <p>97,104,000 US\$ Grand Total</p>
Existing Level of Funding	To be determined.
Additional Funding Required	To be determined.
Business Objectives	Enhance port capacity through development of port infrastructure and superstructure and capacity building measures, complementing the regional Walvis Bay Corridor development
Project Requirements / Activities	<ul style="list-style-type: none"> • Design for the re construction & dredging of Berths 6,7 & 8 • Construction and procurement for development of port infra- and superstructure
Key Outputs	<ul style="list-style-type: none"> • Project preparation for design & construction proposal • Construct increased container capacity for the Port of Walvis Bay in support of integrated regional port services.
Implementation Agents	Namport
Project Documentation Status	Port of Walvis Bay development and expansion plan, to be completed by Namport early 2007
Market	With the current growth patterns in the SADC region, the Port of Walvis Bay is surely becoming one of the most integral players in seaborne trade between the Americas, Europe and the SADC region. As a result of this the Port of Walvis Bay need to increase its capacity to support its role as the western

Perspectives	<p>gateway to the SADC region.</p> <p>Infrastructure investment requirements amounting to 95.104 mio US \$</p>
Contact Person	<p>Johny M Smith Business Development Executive Walvis Bay Corridor Group 2nd Floor Namlex Chambers P O Box 25220 Windhoek Namibia Tel: +264 61 251669 Fax: +264 61 251 683 E-mail: wbcg@mweb.com.na</p>

Project Title	<p><u>Infrastructure Project 2:</u> TRANS KALAHARI RAILWAY</p>
Description of Project	<p>Currently the TransKalahari Corridor is served by rail from the Port of Walvis Bay only up to Gobabis, which is about 100 km from the border to Botswana. An extension of about 700 km from this point up to Lobatse in Botswana is required to provide a complete link of railway between Walvis Bay and Botswana up to the Gauteng Region of South Africa. This complete railway link would be able to serve all types of industries in the Gauteng Region and will accelerate the demand in dedicated railway service along the TransKalahari Corridor.</p>
Thematic / Functional Area	Transport and Services
Duration	5 years
Planned Start Date	2007
Geographical Location(s)	Namibia, Botswana, South Africa
Potential Funding Agents	Phase I: APU, DBSA and USTDA jointly (requested)

	Phase II: USTDA (requested) Phase III: To be determined
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	Phase I: US\$150,000 Phase II: US\$700,000 Phase III: US\$5-10 million
Business Objectives	<p>The objective is determining the feasibility of a Trans Kalahari rail link between the Port of Walvis Bay and Gauteng Province, South Africa, either linking the existing system with Cape Gauge track or constructing a new system using Standard Gauge with the potential to operate double stack trains.</p> <p>Phase I – Preliminary Project Commitment:</p> <ul style="list-style-type: none"> • Secure commitment of 3 countries to unified development and operation of a corridor rail service • Identify legal issues that need to be addressed in the Engineering and Financing Study • Identify interest in Phase II <p>Phase II - Preliminary Market, Engineering and Financing Study:</p> <ul style="list-style-type: none"> • Conduct preliminary assessment of the market • Carry out preliminary railway design and costing of alternative routes, including extent of use of existing systems, and gauge • Recommend resolution of legal and regulatory issues and draft necessary agreements and legislative changes • Identify environmental issues • Explore avenue and methods for funding full feasibility study and construction of line. Alternative means of syndication <p>A successful recommendation from Phase II would require a full feasibility study be</p>
Project Requirements / Activities	

Key Outputs

conducted. Phase III - Full Feasibility Study:

- Conduct full market study and traffic projections
- Prepare detailed engineering design and costing
- Assess economic and financial feasibility
- Assess environmental impact and prepared mitigation plan
- Assess social impact issues and resettlement requirements
- Seek and confirm financing for construction and determine ownership/operation plan

The next Phase is construction and operation of the all-rail system on the TKC.

Phase I – Project Commitment:

- Signed commitment by Governments to the development of a single entity to operate a direct train between Walvis Bay-Gaborone-Gauteng
- Commitment to any legal or regulatory changes deemed necessary
- Commitments in place by Governments and donors for the funding of Phase III.

Phase II – Preliminary Study:

- Preliminary market requirements and traffic assessments
- Alternative engineering designs, costs and recommendations
- Requirements for environmental impact assessment
- Drafts for legal and regulatory changes in each country
- Economic and financial pre-feasibility assessment
- Financing arranged for Phase III and strategic plan for construction financing and ownership

Phase III – Bankable Document and Financing:

- Full analysis of market requirements and traffic assessment
- Engineering designs, costs and recommendations
- Full environmental impact assessment
- Full economic and financial feasibility assessment
- Full social impact assessment and resettlement plan, if required
- Financing for construction and ownership/operation plan in place

Implementation Agents

Walvis Bay Corridor Group

Project Documentation Status

Full project concept to be prepared. Funding is sought for project development and a pre-feasibility study.

Market

Support of this program will offer a major alternative route to Trans Atlantic markets for the Gauteng and Gaborone, increase regional integration and economic growth for three SADC countries and better distribute traffic among Southern African Corridors.

Perspectives

The construction cost is expected to be US\$ 0.8 -1.4 billion.

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Project Title	<u>Infrastructure Project 3:</u> WINDHOEK – LUANDA CORRIDOR PROJECT FORMULATION
Description of Project	<p>This project concerns the rehabilitation and construction of a highway between Windhoek and Luanda, which is part of the Trans Africa Highway system. This Highway is a link between Windhoek and Luanda and stretch from Windhoek via Otjiwarongo-Tsintsabis-Katwitwi- into the Cuando Cubango province in Angola. This highway run through an undeveloped area and it is anticipated this development of highway will also spearhead Economic Development along this route.</p>
Thematic / Functional Area	Transport and Services
Duration	1.5 years
Planned Start Date	2008
Geographical Location(s)	Namibia and Angola
Potential Funding Agents	To be determined
Total Estimated Cost	<p>US\$132,000 for Project Preparation and Tendering US\$857,000 for Project Implementation and Management US\$989,000 Total Estimated Cost</p>
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	<p>The main objective is to enable the Walvis Bay Corridor Group to prepare a Terms of Reference for a feasibility study for the rehabilitation and construction of a highway between Windhoek and Luanda, which is part of the Trans Africa Highway system and to manage project implementation.</p>
Project Requirements / Activities	Project Preparation and Tendering:

- Review the existing study of alternatives and the level of engineering required for a feasibility study. Carry out a preliminary assessment of the development impact of a Windhoek – Luanda highway network serving an underserved region of both countries. Obtain the commitment of both countries to supporting the construction of the highway. Determine the level of interest of donors in financing the construction costs and the ability of the governments to carry the loans required.
- Based on this assessment, prepare the terms of reference and Request for Proposal and tendering process for a full feasibility study.
- Administer the tendering process.

Project Implementation and Management:

- Implement the pre-feasibility study to determine the status of pre-selected routes
- recommend the optimal highway network
- Implement the feasibility study. It will include:
 - Market and traffic projections
 - Road engineering design
 - Intermodal facility engineering and operations
 - Economic and financial analysis
 - Environmental impact analysis
 - Resettlement requirements
 - Regulatory harmonization issues
 - Monitor and manage the delivery of the feasibility study by the selected consultant.
- An analysis of the technical requirements, economic impact, commitment of the Namibian and Angolan governments and the potential for financing.

Key Outputs

- A Terms of Reference and Request for Proposal to select a consulting firm to carry out a feasibility study for the north-south Windhoek to Luanda Highway system.
- A feasibility study that evaluates various routes for the Windhoek – Luanda highway system according to engineering, financial and economic criteria. The feasibility study will cover the optimal network, prioritized into phases that will realize the full development potential of northern Namibia and southern Angola.

Implementation Agents

Task Force chaired by WBCG in consultation with representatives from relevant Namibian and Angolan authorities

Project Documentation Status

A preliminary review of alternative routes was carried out under the responsibility of the Ministry of Trade and Industry. According to the Trans Africa Highway concept / network of AfDB, the Windhoek-Luanda Corridor is part of the continental “Tripolis – Windhoek–Cape Town Corridor”.

Market

Traffic has increased substantially between Namibia and Angola since the cessation of hostilities in Angola. Most imports to southwestern Angola currently use the port of Walvis Bay and are transported overland to their final destination. This project will facilitate trade between the two countries, enhance mutual cooperation, improve road access, and encourage economic recovery and growth in Angola. It will also encourage economic activity in the less developed Northern areas of Namibia.

Perspectives

The eventual investment in the Windhoek – Luanda Corridor is estimated in the range of US \$ 700,000,000. Infrastructure work will consist of light upgrading, heavy upgrading and re-construction of sections of new road. The construction and rehabilitation should be implemented in a series of prioritized phases.

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Project Title**Infrastructure Project 4:****WALVIS BAY CORRIDOR
COMMERCIAL DEVELOPMENT****Description of Project**

This project is to establish a revolving fund to support commercial developments along each Corridor route. The fund will be utilized to establish different support services, infrastructure and facilities along the various corridors which could lead to economic development for undeveloped areas along the corridors.

Thematic / Functional Area

Transport and Services

Duration

5 years

Planned Start Date

2007

Geographical Location(s)

Namibia and regional corridors to Botswana, South Africa, Zambia, Angola

Potential Funding Agents

To be determined

Total Estimated Cost

US\$ 50,000 Project Preparation, Institution-building and Tendering
US\$ 1,000,000 Revolving Fund Capital
US\$ 1,050,000 Total Estimated Cost (per Corridor)

Existing Level of Funding

Synergy with other funded programs, e.g.

USAID Global Competitiveness HUB trade initiatives

Additional Funding Required

To be determined

Business Objectives

The main objective is to establish a revolving fund to support commercial developments along each route. A portion of the fund would be set aside specifically to support employment of low income workers.

Project Requirements / Activities

Project Preparation, Institution-building and Tendering:

- Review the existing funds available to entrepreneurs and structure a specialized fund to achieve the above objective.
- Set up a system of financial controls for the fund.
- Select a fund manager.

Project Implementation and Management:

- Monitor and manage the project.
- A dedicated fund for development of facilities along the corridor.
- A monitoring and management system for the fund.

Key Outputs

Implementation Agents

Walvis Bay Corridor Group

Project Documentation Status

Market

The fund will foster private sector initiatives on the Corridors and employment.

Perspectives

This is a revolving fund, so it should sustain itself.

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Project Title	<u>Infrastructure Project 5:</u> THE ESTABLISHMENT OF FREIGHT VILLAGES IN NAMIBIA
Description of Project	<p>Freight Villages (FV's) and their components, intermodal terminals, are vital infrastructure for a profitable combined transport system. Freight Villages as multi-firm commercial enterprises concentrating transport activities from different operators and users offer an ideal framework to decrease the overall transport costs and offer a higher quality of transport services. Establishment and development of freight villages will have a positive impact on the overall economic development of the region where they are set up and on the living conditions of the community. FVs, also offer new options for the development of advanced systems of efficient management of sustainable freight flows. The economies of scale achieved by FV's users, from sharing the same facilities and equipment and from the synergy generated by the concentration of transport activities in one and the same place, decrease the overall transport cost while offering a higher quality of transport services.</p>
Thematic / Functional Area	Transport and Services
Duration	3 -5 years
Planned Start Date	2008
Geographical Location(s)	Walvis Bay, Tsumeb, Grootfontein, Windhoek, Gobabis, Ondangwa, Oshikango, Katima Mulilo

Potential Funding Agents	To be determined
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	Full Funding required
Business Objectives	<p>There is a need for infrastructure development to support corridor development. Freight Villages allows for the spatial concentration of independent logistics (e.g. transport, distribution, warehousing) and commercial trade companies in an industrial estate. The Intersection of two or more different transport modes; particularly road/rail (Intermodal Terminal). The cooperation between companies improves the commercial and ecological efficiency. The co- operation is coordinated by an independent development company (FV-managing company)</p> <p>Stage I – Concept Development</p> <ul style="list-style-type: none"> • Model Structure • Location Layout <p>Stage II – Investment</p> <p>Serve as distribution point for imports and exports in catchments area as well as enhancing more imports and exports along the relevant corridors</p>
Project Requirements / Activities	
Key Outputs	
Implementation Agents	Walvis Bay Corridor Group, Local Town Councils
Project Documentation Status	Project Fact Sheet
Market	SADC Region
Perspectives	This could serve as an enhancement for corridor development
Contact Person	<p>Johny M Smith Business Development Executive Walvis Bay Corridor Group</p>

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Project Title	<p><u>Infrastructure Project 6:</u></p> <p>THE ESTABLISHMENT OF TRUCK STOPS ALONG CORRIDORS</p>
Description of Project	<p>Truck Stops is a place, usually just off a highway, where truck drivers can get fuel, food and drinks and, sometimes, a bed, shower and basic supplies. Long distance roads as in the case of the Walvis Bay Corridors provides discomfort for truck drivers as it requires truck drivers to drive long distances without having proper and structured facilities in between or within major towns. The need therefore exists to establish truck stops along major corridors in Namibia and the SADC Region which could serve truck drivers:</p> <ul style="list-style-type: none"> • For convenience • For support • For service • For safety • Build up a culture to stop amongst Namibians
Thematic / Functional Area	Transport and Services
Duration	3 -5 years
Planned Start Date	2008
Geographical Location(s)	Along major points of the Corridors
Potential Funding Agents	To be determined
Total Estimated Cost	To be determined

Existing Level of Funding	None
Additional Funding Required	Full Funding required
Business Objectives	<p>There is a need for infrastructure development to support corridor development. The establishment of Truck stops along major points along the corridor will provide a more coordinated and structured approach to support truck drivers as well as passenger vehicle drivers along the long distances in Namibia.</p> <p>Stage I – Concept Development</p>
Project Requirements / Activities	<ul style="list-style-type: none"> • Model Structure • Location Layout <p>Stage II – Investment</p>
Key Outputs	Serve as point of rest and service centre for truck drivers and passenger vehicles along the relevant corridors
Implementation Agents	Walvis Bay Corridor Group, Local Town Councils
Project Documentation Status	Project Fact Sheet
Market	Namibia and rest of SADC Region
Perspectives	This could serve as an enhancement for corridor development.
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Project Title	<u>Infrastructure Project 7:</u> MARINA DEVELOPMENT: PORT OF WALVIS BAY
Description of Project	The project is a joint venture between Namport and the Walvis Bay Municipality to provide a Marina Development, linking a Port Passenger Ship Terminal quay to a land based Waterfront Development scheme. The proposal includes a small boat harbour, Customs & Immigration building, shopping, market, restaurants, hotel, housing cluster scheme and roadways to fit with the City and Port of Walvis Bay growth and Regional tourism plan.
Thematic / Functional Area	Transport and Services
Duration	3 years
Planned Start Date	2007
Geographical Location(s)	Walvis Bay
Potential Funding Agents	To be determined
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	The main objective is to provide a land to sea marina interface for the City of Walvis Bay, Namibia. It will also provide an entry point for Cruiser Liners sailing to Walvis Bay.
Project Requirements / Activities	<ul style="list-style-type: none"> • Create a PPP Development Company • Fieldwork including geotechnical, wave, hydrographic, bathymetric, climate study & environmental analysis • Construct small boat harbour with dredging and marine requirements • Development of marina waterfront buildings, accommodation units shopping areas, roads, parking and

	surfacing
Key Outputs	Resolve development need for Passenger Liners for SADC tourism.
Implementation Agents	Namport and the Walvis Bay City Council.
Project Documentation Status	Project Fact Sheet/Concept Development done
Market	Project provides a SADC Cruise Liner entry point in line with Namibia's tourism developments in becoming one of the most prominent attraction points in the region.
Perspectives	This will lead to the establishment a world class access point for Cruise Liners.
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Project Title	<p><u>Infrastructure Project 8:</u> DEVELOP THE PORT OF WALVIS BAY AS A OIL SUPPLY BASE AND SHIP REPAIR HUB</p>
Description of Project	<p>The project is an initiative by Namport to provide a more prominent service to the offshore oil and gas supply industry along the West Coast of Africa. With the increase in offshore oil and gas exploration along the West Coast of Africa more suppliers requires the rendering of quality service as close as possible to their operational base. Namport</p>

currently do have a Syncrolift and established a partnership with Elgin, Brown and Hammer to form Namdock (Drydock repair service to vessels) which provide a much needed repair service to this industry. There is however still a major demand for more suppliers who wants to utilize this service, but due to the handling capacity in size a larger facility is required to fulfill the increase in demand.

Thematic / Functional Area

Transport and Services

Duration

2.5 years

Planned Start Date

2009

Geographical Location(s)

Port of Walvis Bay

Potential Funding Agents

To be determined

Total Estimated Cost

U\$ 48,330,000

Existing Level of Funding

None

Additional Funding Required

Full Funding required

Business Objectives

Develop Namibia to provide a repair and storage facility for the offshore marine and Fishing industry.

Project Requirements / Activities

- Fieldwork including geotechnical, wave, hydrographic, bathymetric, climate study & environmental analysis
- Design & Construct tender process
- Construct dedicated quay fixed infrastructure
- Provide a landward surfacing, storage facilities and buildings

Key Outputs

Establish facilities to meet the needs of the oil and ship repair industry.

Implementation Agents

Namport

Project Documentation Status

Project Fact Sheet

Market	<p>The increase in activities on offshore oil and gas exploration along the West Coast of Africa has opened up a new market for servicing these vessels, oil rigs and other equipment. Project is aligned to the ship repair and Oil Rig initiatives already set in place by Namport.</p>
Perspectives	<p>Aligns Namibia to support the West Coast ship, Oil Rig and ship repair industry and attaining a bigger market share through the rendering of quality service to suppliers.</p>
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Project Title	<p><u>Infrastructure Project 9:</u> THE DEVELOPMENT OF A DEDICATED FISHING QUAY AT THE PORT OF WALVIS BAY</p>
Description of Project	<p>The project provides for a dedicated Fishing Quay at the Port of Walvis Bay for the Namibian Fishing Industry. This project will enhance the position of the Port of Walvis Bay as a distribution centre for SADC. This will open up more space for the handling of other commercial cargo such as containerized cargo in the commercial port which is in line with the long term growth of the port.</p>
Thematic / Functional Area	<p>Transport, Fishing and Services</p>
Duration	<p>2.5 years</p>

Planned Start Date	2008
Geographical Location(s)	Port of Walvis Bay
Potential Funding Agents	To be determined
Total Estimated Cost	U\$ 46,000,000
Existing Level of Funding	None
Additional Funding Required	Full Funding required
Business Objectives	Develop a dedicated cargo handling quay for the Fishing industry to be separate from the Commercial Port, focusing on and improving the unique handling of the Fishing Industry.
Project Requirements / Activities	<ul style="list-style-type: none"> • Fieldwork including geotechnical, wave, hydrographic, bathymetric, climate study & environmental analysis • Design & Construct tender process • Construct dedicated quay infrastructure with dredging and marine requirements • Provide a landward infrastructure including surfacing, operational buildings/storage, ice plant, conveyers and marine requirements
Key Outputs	Establish facilities to meet the needs of the Fishing industry.
Implementation Agents	Namport
Project Documentation Status	Project Fact Sheet
Market	The Namibian Fishing Industry currently exports more than 80% of their fish and related products to Europe. Other export markets include SADC and Japan.
Perspectives	This dedicated facility will allow the Fishing Industry which is unique in the handling of the product much more flexibility and it will ease up space in the commercial port to handle increased cargoes for the SADC Region.

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Project Title**Infrastructure Project 10:****THE DEVELOPMENT OF FUEL FACILITIES AT THE PORT OF LUDERITZ****Description of Project**

Currently all Namibia's fuel is being imported via the Port of Walvis Bay. It is important in terms of Namibia's strategic assets to develop an alternative supply base for fuel imports into the country. The establishment of fuel facilities at the Port of Luderitz will also reduce the cost of fuel in the Southern part of Namibia and the additional facilities in Luderitz will ease up capacity for Walvis Bay who can become a supply point for countries such as Botswana & the DRC.

Thematic / Functional Area

Transport, Oil and Services

Duration

2.5 years

Planned Start Date

2008 – 2012

Geographical Location(s)

Port of Luderitz

Potential Funding Agents

To be determined

Total Estimated Cost

U\$ 37,500,000

Existing Level of Funding

None

Additional Funding Required

Full Funding required

Business Objectives

The goal is to reduce the transport cost of fuel to the Southern part of Namibia. This will also strengthen the position of Namibia, as it will allow an additional entry point for fuel for the country. It holds opportunity and economic benefit for the Namibian economy.

Project Requirements / Activities

- Fieldwork including geotechnical, wave, hydrographic, bathymetric, climate study & environmental analysis
- Design & Construct tender process
- Construct dedicated quay infrastructure with dredging and marine requirements
- Provide a landward connecting gas and import pipeline to tanks provided for under JV.
- Provide a VTS for monitoring vessel movements

Key Outputs

Serve as supply point for gas & oil principally for Southern Namibia

Implementation Agents

Namport

Project Documentation Status

Project Fact Sheet

Market

This Fuel supply base in Luderitz is to cater for Southern Namibia and could serve as an alternative supply base to Walvis Bay. The Project is placed at a Namibian country strategic level.

Perspectives

This will meet a strategy for two ports, Luderitz and Walvis Bay to be able to supply fuel to Namibia by establishing Luderitz as an additional fuel supply port for Namibia.

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Manufacturing

Project Title	<u>Manufacturing Project 1:</u> KAPYA BRICK MANUFACTURING
Description of Project	Kapya Brick Manufacturing has been in existence for the past 10 years servicing mainly clients in the northern part of Namibia. The promoters seek to expand the brick manufacturing to cater for the ever increasing demand due to a lot of construction work in the area. It is envisaged that the expansion of the plant will address the increased demand of bricks not only in the entire northern area, but also in the southern part of Angola where a number of construction projects are under way.
Thematic / Functional Area	Construction
Duration	1 year
Planned Start Date	2007
Geographical Location(s)	Ondangwa
Potential Funding Agents	<ul style="list-style-type: none"> • Local financial institutions • Development Bank of Namibia • Franchisor • Technical Partner
Total Estimated Cost	To be determined.
Existing Level of Funding	None
Additional Funding Required	To be determined.
Business Objectives	To expand the current plant and therefore increase capacity to meet the ever growing demand locally and across the border in Angola.
Project Requirements / Activities	Phase I - Full Feasibility Study and Business

	<p>Plan:</p> <ul style="list-style-type: none"> • Conduct full market study and business plan • Assess the market potential • Assess economic and financial feasibility • Assess environmental impact and prepare mitigation plan • Assess social impact issues • Seek and confirm financing for construction and determine ownership/operation plan <p>Phase II – Construction of beef making plant:</p> <ul style="list-style-type: none"> • Once the project has been determined to be feasible, the next phase is to construct a plant with bigger capacity to meet the anticipated increased demand. <p>Bankable Document and Financing:</p> <ul style="list-style-type: none"> • Full analysis of market requirements • Engineering designs, costs and recommendations • Full environmental impact assessment • Full economic and financial feasibility assessment • Full social impact assessment, if required • Financing for construction and ownership/operation plan in place
Key Outputs	
Implementation Agents	Kapyra Brick Manufacturing in joint venture with a technical partner.
Project Documentation Status	Only a summarised project concept is available.
Market	Support of this program will offer an alternative supply of bricks to the various housing and development projects in the northern region and southern part of Angola.
Perspectives	The current owners have taken the business

to a level they can and now require a technical partner to unlock further value taking opportunity of the increasing demand.

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Project Title	<u>Manufacturing Project 2:</u> OTJIWARONGO IRON AND STEEL RECYCLING
Description of Project	This project entails the establishment of a steel processing plant in the Otjiwarongo area, Otjozondjupa region, to produce mild and stainless steel primarily for the local construction and engineering market. Currently there is no steel manufacturing plant in the country. All steel for domestic, agricultural and industrial use is procured from South Africa.
Thematic / Functional Area	Manufacturing
Duration	1.5 years
Planned Start Date	2007
Geographical Location(s)	Otjiwarongo
Potential Funding Agents	<ul style="list-style-type: none">• Technical Partner• Local Financial Institutions• Private Equity Firms
Total Estimated Cost	To be determined.
Existing Level of Funding	None
Additional Funding Required	To be determined.
Business Objectives	The main objective is to establish the first

ever steel plant in Namibia.

Phase I - Full Feasibility Study and Business Plan:

- Conduct full market study and business plan
- Assess the market potential
- Assess economic and financial feasibility
- Assess environmental impact and prepared mitigation plan
- Assess social impact issues
- Seek and confirm financing for construction and determine ownership/operation plan

Project Requirements / Activities

Phase II – Construction of steel plant:

- Once the project has been determined to be feasible, the next phase is to construct a plant with bigger capacity to meet the anticipated increased demand.
- A Terms of Reference and Request for Proposal to select a consulting firm to carry out feasibility study.
- A feasibility study that evaluates and cover market potential, economic and financial viability, supply, competition from regional players like Mittal Steel (SA), Zisco Steel (Zimbabwe) etc.
- Establishment of a steel plant once the feasibility study justifies setting up such a plant.

Key Outputs

Implementation Agents

Promoters together with a technical partner.

Project Documentation Status

A preliminary feasibility study and business plan was done by the promoter which has to be upgraded.

Market

Namibia and Southern Angola

Perspectives

There is currently no steel plant in the country. All steel requirements are imported.

The project falls in line with the government objective of stimulating manufacturing capacity of the country.

Contact Person

Project Title

Manufacturing Project 3:

EUDAFANO WOMEN MARULA FACTORY

Description of Project

The Northern parts of Namibia are abundant with marula trees. Eudafano Women Marula Factory, a Co-operative, currently owns a marula factory which manufactures marula oil from marula nuts. To maintain operational sustainability, the project seeks funding to expand its operations by adding other product lines to its operations and improve its packaging process.

Thematic / Functional Area

Manufacturing – conversion of marula nuts into marula oil, marula soap, marula ointment etc.

Duration

1 year

Planned Start Date

2007

Geographical Location(s)

Ondangwa, Oshana Region

Potential Funding Agents

- Technical Partner
- Donors
- Local financial institutions

Total Estimated Cost

To be determined.

Existing Level of Funding

To be determined.

Additional Funding Required

To be determined.

Business Objectives

To expand the current operations and therefore increase product range, operational efficiency and meet increasing demand.

Project Requirements / Activities

- Feasibility study to be done to assess the viability of the required expansion of the operations;
- Depending on the results of the feasibility study, business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding.
- Employees to be trained on the production of the required additional product lines;
- Factory size to be increased.

Key Outputs

- Expansion of factory to accommodate more product lines; and
- More products manufactured.

Implementation Agents

Eudafano Women Marula Factory and a Technical Partner

Project Documentation Status

Only the concept document is available.

Market

Northern Regions of Namibia, SADC and overseas.

Perspectives

This project has the attraction of converting a God given resource into usable, environmental friendly products thus sustaining local communities.

Contact Person

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Project Title	<u>Manufacturing Project 4:</u> WOOD LOGGING AND PROCESSING (EENHANA)
Description of Project	The Okongo Community, which is situated in the Northern part of Namibia near the border with Angola, manages the Okongo Forest, where there is good quality timber namely teak and Rhodesian teak. The Community requires a partner / investor for logging and selling of timber. Processing of the timber can also be explored for purposes of manufacturing products such as furniture, paper etc.
Thematic / Functional Area	Primary Production – Lumbering
Duration	6 months
Planned Start Date	2007
Geographical Location(s)	Eenhana, Otjikoto Region
Potential Funding Agents	<ul style="list-style-type: none"> • Technical partner • Development Banks
Total Estimated Cost	To be determined.
Existing Level of Funding	None
Additional Funding Required	To be determined.
Business Objectives	Income generation for the community through the exploitation of the local resource for community developmental projects.
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Environment impact assessment; • Depending on the results from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding;

Key Outputs	<ul style="list-style-type: none"> • identification of technical partner; • Detailed project proposal • Setting up of a wood cutting and / or processing company;
Implementation Agents	Okongo Community and Technical Partner.
Project Documentation Status	Only a summarised concept document is available.
Market	SADC region
Perspectives	A project of this nature will result in social upliftment of the local community.
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Project Title	<u>Manufacturing Project 5:</u> CAPRIVI ANIMAL SKIN AND HIDES DISTRIBUTOR
Description of Project	The promoter owns a hides and skin processing plant in Okahandja and would like to establish a similar processing plant in Katima Mulilo. The promoter therefore seeks a project partner to engage in a joint venture to finance the project.
Thematic / Functional Area	Agro processing
Duration	1 year
Planned Start Date	2007
Geographical Location(s)	Katima Mulilo, Caprivi Region
Potential Funding Agents	<ul style="list-style-type: none"> • Local financial institutions • Technical partner

Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	To enhance the export of processed leather products such as slinger bags, jackets, belts, wallets and shoes to EU and SADC nations;
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Identification of a technical partner / funder; and • Construction of the factory.
Key Outputs	<ul style="list-style-type: none"> • Bankable feasibility study and business plan • Setting up of a company to start operations
Implementation Agents	C.A.S & H.D LTD
Project Documentation Status	Only a summarised concept document is available.
Market	SADC region and European Union.
Perspectives	Increased export of processed products will contribute towards the increased Gross Domestic Product (GDP).
Contact Person	<p>Mr. S Simata Caprivi Animal Skin & Hides Distributor/Manufacturer P. O. Box 1981 Windhoek Cell: +264 81 2159532</p>

Project Title	<u>Manufacturing Project 6:</u> PENA MANUFACTURERS
Description of Project	Pena Manufacturers is an existing business that was established in 1990 and is involved in the manufacturing of overalls, curtains and other home decors on a small scale. The owner seeks to expand operations into a fully fledged garment manufacturing factory specializing in blue collar and home decors.
Thematic / Functional Area	Manufacturing – Textile Industry
Duration	1 year
Planned Start Date	2007
Geographical Location(s)	Oshakati, Oshana Region
Potential Funding Agents	<ul style="list-style-type: none"> • Local financial institutions • Technical partner
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	To emerge as a preferred local manufacturer and supplier of established companies and home decors in Namibia and the SADC region.
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Identification of a technical partner / funder; and • Expansion of current factory.

Key Outputs	<ul style="list-style-type: none"> • Bankable feasibility study and business plan • Expanded factory
Implementation Agents	Pena Manufacturers
Project Documentation Status	Only a summarised concept document is available.
Market	Namibia and SADC region
Perspectives	The company will be in a position to contribute to the Gross Domestic Product (GDP) of the country if the project is successful.
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Project Title	<p><u>Manufacturing Project 7:</u> DEVIL'S CLAW PRODUCTION</p>
Description of Project	<p>Devil's claw is (scientific name: harpagophytum) is a perennial vine that has a tap root with storage tubers that can be processed to make medicine for rheumatism, pain relief, loss of appetite, arthritis etc. This plant is found in the Omaheke Region in the Kalahari Desert areas. There is a huge demand for this product in Europe hence the promoter seeks a partner to set up a processing plant which will result in the exportation of a finished product, unlike currently where the raw material is being exported.</p>
Thematic / Functional Area	Manufacturing – medicine production
Duration	1 year

Planned Start Date	2007
Geographical Location(s)	Kalahari Desert Area, Omaheke region.
Potential Funding Agents	<ul style="list-style-type: none"> • Local financial institutions • Private equity firms • Development banks
Total Estimated Cost	To be determined.
Existing Level of Funding	None
Additional Funding Required	To be determined.
Business Objectives	<p>To set up a first devil claw processing plant that increases value addition to the devil claw thereby increasing export capacity of Namibia.</p>
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • A detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Technical Partner to be identified; • Project's premises to be identified and processing plant constructed;
Key Outputs	<ul style="list-style-type: none"> • Feasibility study and Business plan • Running the project with a technical partner • Construction of processing plant
Implementation Agents	Omaheke Regional Council and Technical Partner
Project Documentation Status	Only the concept documentation is available.
Market	Local market and exports to Europe.
Perspectives	Projects of this nature will assist the government in setting value addition industries instead of export of raw materials / primary products.

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Project Title**Manufacturing Project 8:****KALAHARI WILD SILK
PROCESSING****Description of Project**

The project is the initiative of Omaheke regional council to uplift the standards of living of the Omaheke Region through harvesting and processing wild silk. This silk is collected from cocoons from which moths will have emerged. The project commenced with the help of Oxfam Canada and other organisations. Currently, 30 women are employed by the business but their future is uncertain due the current production which is slow and cannot meet the demand. Hence the Regional Council seeks funding to acquire industrial equipment that can increase production and meet the market demand.

Thematic / Functional Area

Manufacturing – silk production

Duration

6 months

Planned Start Date

2007

Geographical Location(s)

Omaheke Region.

Potential Funding Agents

Donor
Technical Partner
Private Investors
Local financial institutions

Total Estimated Cost

To be determined.

Existing Level of Funding	None
Additional Funding Required	To be determined.
Business Objectives	<ul style="list-style-type: none"> • Value addition through local processing • Reduction of livestock and wildlife losses (less cocoon ingestion) • Poverty alleviation of local community
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project, if the funding of a financial institution is required; • Detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Project's premises to be identified; • Acquisition of industrial equipment; and • Employees to be trained on the operations of the business.
Key Outputs	<ul style="list-style-type: none"> • Feasibility study and business plan; • Employees with required skills; • Industrial equipment acquired; and • Increased silk production.
Implementation Agents	Omaheke Regional Council
Project Documentation Status	Only a summarised concept documentation is available
Market	Local market and export overseas
Perspectives	Projects of this nature will assist the government in achieving its vision 2030 since this will result in more Namibians being able to enhance their standards of living. The project will enable the community to depend on other agricultural produce in addition to cattle farming.
Contact Person	Ms L.V McLeod

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<u>Manufacturing Project 9:</u>	
Project Title	OHANDJE ARTISTS CO-OPERATIVE LTD
Description of Project	Ohandje Cooperative Ltd is a community based cooperative that has four associations in the four regions of the Northern Namibia. The cooperative would like to venture into glass recycling project and, therefore seeks funding for the purchase of four glass recycling equipments for the four regions.
Thematic / Functional Area	Manufacturing - Glass recycling
Duration	1 year
Planned Start Date	2007
Geographical Location(s)	Oshana , Otjikoto, Ohangwena and Omusati
Potential Funding Agents	<ul style="list-style-type: none"> • Government • Development Banks
Total Estimated Cost	<ul style="list-style-type: none"> • Glass recycling equipment. Estimated cost N\$100 000 • Training(Cost to be determined)
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	To alleviate poverty of the community by operating a self sustaining glass recycling

project

Project Requirements / Activities

- Project proposal and implementation document;
- Identification of a funder; and
- Acquisition of industrial equipment.

Key Outputs

- Updated feasibility study
- Business plan

Implementation Agents

Ohandje Artists Cooperative Ltd

Project Documentation Status

Feasibility study done in 2005

Market

Local market

Perspectives

The project will enable the community to depend on other income instead of depending on agricultural produce.

Contact Person

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Mining

Project Title	<u>Mining Project 1:</u> GERMANIUM PROJECT
Description of Project	<p>The germanium project entails the extraction of Indium, Germanium, Gallium and Lead as enriched flue dust for sale and subsequent hydro metallurgical treatment for metal recovery. These metals are to be recovered from slag dumps and the Tsumeb smelter complex. The slag dumps contain in excess of 2.2 million tons of material containing Zinc (9.02%), Germanium (350ppm), Gallium (200ppm), Indium (170ppm), Lead (2.05%), Iron (22.0%), Silver (5ppm), Silica (26.0%), Alumina (4.0%) and Lime (9.02%). The slag at Tsumeb accumulated as a result of lead smelting operations from 1963 to 1996. By virtue of closely spaced sampling and surveying, these two slag dumps can be classified as a measured resource and have been accumulated since 1962. Ongopolo Mining Ltd is the holder of the mineral as well as the property rights over the area. The company is therefore looking for a technical partner on a joint venture basis to undertake this project.</p>
Thematic / Functional Area	Mining
Duration	To be determined
Planned Start Date	2007
Geographical Location(s)	The smelter is situated on the remainder of the Farm Consolidated Tsumore No. 761, Tsumeb, 450 km north of Windhoek
Potential Funding Agents	Technical Partner
Total Estimated Cost	To be determined
Existing Level of Funding	To be determined

Additional Funding Required	To be determined
Business Objectives	To further process the slag and produce the oxide “fume” which contains zinc, lead, germanium, gallium, and indium which can then be sold for further refining.
Project Requirements / Activities	Ongopolo is seeking a technical partner to provide technical and financial assistance, on a joint venture basis
Key Outputs	Production of slag that can be sold for further refining
Implementation Agents	Ongopolo Mining and a technical partner
Project Documentation Status	A technical study was undertaken by Korea Zinc, one of the world’s largest zinc producers and leaders in the treatment of slag containing zinc using Ausmelt technology. ZincOx Resources, a world leader in the processing of zinc oxide deposits, reviewed the results of the technical study assessing the potential for the recovery of zinc and other metals from their Tsumeb slag using the same technology. Their report concludes that the slag can be processed to produce oxide “fumes” in which zinc, lead, germanium, gallium and indium will be concentrated.
Market	Namibia and rest of SADC Region
Perspectives	There is significant value to be derived from these slag dumps through further processing thus generating income for the principals.
Contact Person	Mr. Rod Webster Managing Director P. O. Box 40, Tsumeb Namibia Tel: +264 67 223 4000 Fax: +264 67 223 4231 E-mail: r.webster@ongopolo.com

Project Title	<u>Mining Project 2:</u> TAILINGS (COPPER) PROJECT
Description of Project	<p>Tailings in the Tsumeb dam were deposited over many years while the Tsumeb Mine was in operation. The dam is situated on the Tsumeb Mining Grant overlaying an area of approximately 64 hectares and approximately one kilometer from the concentrator. All infrastructure, such as, power, water, roads and rail are available. The promoter, Ongopolo Mining (who is the holder of the mineral and mining rights), is therefore looking for a technical partner in the treatment of these tailings.</p>
Thematic / Functional Area	Mining and Processing
Duration	To be determined
Planned Start Date	2008
Geographical Location(s)	Tsumeb
Potential Funding Agents	Technical Partner
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	<p>The main objective is to extract copper, lead and silver. In addition there is the huge environmental benefit to be achieved as a result of removing the tailings from its present location.</p>
Project Requirements / Activities	<p>Conduct a technical feasibility study and once its deemed feasible; Identification of a technical partner; and Source funds to develop metallurgical plant and infrastructure</p>
Key Outputs	<p>Extraction of copper, lead and silver; and Treatment of the waste dump</p>

Implementation Agents

Ongopolo Mine and Technical Partner

Project Documentation Status

The slimes dam has been extensively sampled during and after deposition and the measured resources as a result of the sampling are: 15 million tonnes at 0.46% copper, 0.90% lead and 16.0 g/t silver.

Market

Regional and overseas

Perspectives

This will lead to processing of the dump thereby generating income for the principals while at the same time solving the environmental problem.

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Project Title	<u>Mining Project 3:</u> TIN/TANTALITE PROCESSING PLANT
Description of Project	<p>The project is an initiative by the Namibia Small Miners' Assistance Centre (NSMAC) to mine tin/tantalite in the area of Uis. Presently limited small scale mining continues and the ore is transported by road to the small plant in Uis where water is available. NSMAC is also investigating the possibility of the on site dry separation process, to reduce transport costs of a lower grade ore to Uis. NSMAC, the project promoter is therefore looking for joint venture partner/ donor agencies to secure additional mining equipment to improve the operational efficiency of mining the tin and also increase capacity.</p>
Thematic / Functional Area	Mining
Duration	To be determined
Planned Start Date	2007
Geographical Location(s)	Uis. Uis is located 123 kms west of Omaruru and 120 kms north east of Henties Bay. The TransKalahari tarred road and the main railway line are about 100 kms south of Uis
Potential Funding Agents	Technical Partner; Donors
Total Estimated Cost	US\$ 0.5 million for the pre-feasibility study
Existing Level of Funding	Over N\$1.6 million has been spent on exploration of the area and also in assisting the unemployed small miners of Uis. These funds were provided by various donor agencies.
Additional Funding Required	Full Funding required
Business Objectives	To develop the full potential of tin/ tantalite mining in the area if Uis

Project Requirements / Activities

- Conduct a feasibility study and if results are feasible;
- Raise funds to provide additional mining and processing plant equipment and working capital

Key Outputs

Extract tin/tantalite on a full scale commercial basis

Implementation Agents

NSMAC and Technical Partner

Project Documentation Status

Project is still in pre-feasibility stage

Market

Export Market

Perspectives

Project, if found to be feasible will enhance the economic activities of this small town and create employment for the various small scale miners.

Contact Person

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Project Title	<u>Mining Project 4:</u> TAILINGS DAM- KLEIN AUB
Description of Project	<p>The Promoters, Namibia Small Miners Assistance Centre, (NSMAC) intends to re-sample the slimes dams and collect bulk samples for test processing. In case of positive results, NSMAC intends to construct a suitable copper processing plant and treat the available slimes. Once a suitable leaching method has been identified, the company will produce metallic copper through electro winning. NSMAC requires either direct funding to develop the project or a suitable joint venture partner to finance and manage the operation.</p>
Thematic / Functional Area	Mining
Duration	To be determined
Planned Start Date	2007
Geographical Location(s)	70km south-west of Rehoboth
Potential Funding Agents	To be determined
Total Estimated Cost	Approximately N\$ 5 million
Existing Level of Funding	None
Additional Funding Required	Full Funding required
Business Objectives	<p>The establishment of a copper processing plant through the treatment of available slimes at Klein Aub</p>
Project Requirements / Activities	<p>NSMAC obtained funds to complete the feasibility study; therefore the company requires technical expertise, in the form of a joint venture to define the best metallurgical technique to recover the copper and silver contained in the slimes dumps. In addition once the study is completed funding would be required to mine the dumps, establish infrastructure and erect a metallurgical plant.</p>

Key Outputs

Establishment of a copper processing plant.

Implementation Agents

NSMAC and a Technical Partner

Project Documentation Status

The project is in a pre-feasibility stage as only desktop study on previous studies and limited sampling of the dumps was completed. However, NSMAC recently received funds to the amount of N\$ 250 000 to carry out a feasibility study over the tailings dams.

Market

Zambia and overseas market

Perspectives

If a copper processing plant is established at Klein Aub, numerous small copper prospects in the vicinity of Rehoboth may become viable for small scale mining and central processing at Klein Aub.

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Project Title	<u>Mining Project 5:</u> BLACK RANGE GRAPHITE PROJECT
Description of Project	<p>The Project Promoters would like to set up a processing plant for black range graphite. According to preliminary studies, large disseminated flake graphite deposit is hosted by strongly weathered sillimanite-muscovite-cordierite and quartz-feldspar-graphite gneisses of the Sukses formation. The graphite member is located in the core zone of a broad overturned antiform. The grade and tonnage of the graphite deposit was estimated using a 20 per cent carbon cut-off. Calculations were based on percussion drilling (4478 m) and 61 diamond drill holes (4125 m). Tonnage estimates using Section polygon method indicate 12.46 million tons ore with a grade of 4.63 CGR per cent. Tonnage estimates using block Kriging indicate 4.21 million tons ore with a grade of 4.21 CGR per cent.</p>
Thematic / Functional Area	Mining
Duration	To be determined
Planned Start Date	To be determined
Geographical Location(s)	<p>The deposit is situated some 38 km west of Usakos on the farm Black Range 72. The main export harbor is at Walvis Bay situated 140 km towards the south.</p>
Potential Funding Agents	Technical Partners; Venture Capital; and Donors
Total Estimated Cost	N\$ 2 million
Existing Level of Funding	None
Additional Funding Required	Full Funding required
Business Objectives	The goal is to set up a processing plant for

Project Requirements / Activities	<p>the extraction of Black range graphite.</p> <ul style="list-style-type: none"> • Conduct a feasibility study and if results feasible • Raise funds to provide additional mining and processing plant equipment and working capital
Key Outputs	<ul style="list-style-type: none"> • Feasibility study report • Establishment of a processing plant
Implementation Agents	Ministry of Mines and Energy
Project Documentation Status	Pre-feasibility category
Market	Overseas
Perspectives	<p>Project has the potential of increasing the range of mineral products mined in the country</p>
Contact Person	<p>Mr. Erasmus Shivolo Director of Mines Ministry of Mines and Energy Windhoek Namibia Tel: +264 61 2848301 Fax: +264 61 2848299 E-mail: eshivolo@mme.gov.na</p>

Project Title	<u>Mining Project 6:</u> CAPE CROSS SALT MINING (PTY) LTD.
Description of Project	<p>The Namibian Small Miners Assistance Centre established the Cape Cross Salt Mining Company. Operations began in 2001. The mining is relatively simple and includes the excavation of shallow solar evaporation pans in which the salt crystallizes, ready for “harvesting” and further processing. Presently the company is able to produce about 40 000 tones of unrefined salt per year. The company intends to fully exploit the potential of its mineral holding to satisfy the ever-increasing demand by Central and West Africa nations, and thus intends to increase productions to levels between 500 000 and 800 000 tonnes per annum. The company shall construct and erect a refining and bagging plant, will investigate and implement infrastructural development by obtaining fresh water and electrical power on site, and investigate the feasibility of the construction of an offshore loading platform to load bulk carriers, thereby avoiding high land transport costs.</p>
Thematic / Functional Area	Mining
Duration	To be determined
Planned Start Date	2007
Geographical Location(s)	North of Henties Bay
Potential Funding Agents	Technical Partner; Venture Capital
Total Estimated Cost	US\$ 3.5 million
Existing Level of Funding	Company has ongoing operations
Additional Funding Required	US\$ 3.5 million
Business Objectives	To increase capacity of the present plant to

	satisfy ever increasing salt demand from Central and West Africa nations.
Project Requirements / Activities	A feasibility study to determine feasibility or otherwise of increased capacity
Key Outputs	An expanded salt processing plant with increased capacity
Implementation Agents	Cape Cross Salt Mining (Pty) Ltd and Technical Partner
Project Documentation Status	Pre-feasibility stage.
Market	Central and West Africa
Perspectives	The company is an on-going operation; however increased production would strengthen the economic viability of the project.
Contact Person	<p>Mr. Erasmus Shivolo Director of Mines Ministry of Mines and Energy Windhoek Namibia Tel: +264 61 2848301 Fax: +264 61 2848299 E-mail: eshivolo@mme.gov.na</p>

Project Title	<u>Mining Project 7:</u> SANDMAP NORTH GOLD PROJECTS
Description of Project	<p>Since the discovery of gold at Navachab, Karibib/Usakos area has been the centre of gold exploration.</p> <p>A sample of limonite sampled from Sandmap North assayed 18.6 g/t Au. Additional sampling revealed the presence of a 2500 m long zone of auriferous, ferruginous and jarositic schist, ferruginous quartz veins, gossan stringers and zones of alterations.</p> <p>Ore mineral include native gold, lollingite arsenopyrite, pyrrhotite, pyrite and galena.</p> <p>Current reserves are estimated at 254 000 tons at an average grade of 5g/t. Estimate is based on the subvertical/steep-dipping ore body and calculation to the 100 m level.</p> <p>The promoters are therefore looking for potential technical partners to continue with further exploration work and determine the feasibility of establishing a full scale gold mining company.</p>
Thematic / Functional Area	Mining
Duration	To be determined
Planned Start Date	2008
Geographical Location(s)	Sandmap North 115 is situated approximately 30 km west of Usakos, Namibia.
Potential Funding Agents	Technical Partner Venture Capitalists
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	Full funding required

Business Objectives

To establish a full scale gold mine in Usakos

Project Requirements / Activities

Continue with further exploration;
Prepare a detailed feasibility study;
Project funding; and
Identification of a technical partner

Key Outputs

Additional exploration and detailed feasibility study

Implementation Agents

Ministry of Mines and Energy and Technical Partner

Project Documentation Status

The project can be considered in the feasibility stage. Prospecting completed. Additional drilling needs to be done to better calculate ore reserves.

Market

Overseas market

Perspectives

The discovery of Gold at Navachab, which is in the vicinity of Sandmap north provides greater prospects for another viable gold mine.

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Project Title	<u>Mining Project 8:</u> OSHIKU SALT PAN
Description of Project	The promoter would like to develop a salt mine in Omuntele Constituency in the Otjikoto Region. Salt pans in this region form naturally and therefore the promoter believes this can be exploited for commercial purposes. The only salt mines in this country are based in Swakopmund, Walvis Bay and Cape Cross.
Thematic / Functional Area	Mining
Duration	1 year
Planned Start Date	2007
Geographical Location(s)	Otjikoto
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner • Financial Institutions • Development Banks
Total Estimated Cost	N\$ 2 million
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • Economic involvement of the local community • Employment creation
Project Requirements / Activities	<ul style="list-style-type: none"> • Sample testing of salt for quality determination • Environmental Impact Assessment Study • Feasibility study and business plan compilation • Identification of a technical partner
Key Outputs	Feasibility study and business plan

	development Project launch
Implementation Agents	Oshiku community and technical partner
Project Documentation Status	Oshiku community and technical partner
Market	Local and foreign manufacturing industries, and tourists
Perspectives	Mining will result in diversification of industries that are currently located in the Northern Region of Namibia. The salt pan is also a feature that can attract tourist.
Contact Person	Honorable Sackey Nangula Otjikoto Region Tel: +264 65 289 202 Cell: +264 81 1259 5231

Project Title	<u>Mining Project 9:</u> KLEIN AUB PROJECT
Description of Project	<p>The promoters of the Klein Aub Project, Risk-Based Solution CC, (RBS) intends to continue with the exploration programme and possible mine development for the three (3) Sub-Projects that make-up the Klein Aub Project covering a total area of 100 000 Ha. The three (3) subprojects are:</p> <ol style="list-style-type: none"> 1. Old Klein Copper Mine with proven 5.5 million tons of old tailings with an average grade of 0.23% copper and 8.6g / t silver falling under our EPL No. 3663; 2. Old Klein Copper Aub Mine Area holding proven 2 million tons of copper at 2% left from previous mining and probable copper resources of up to possibly 5 million tons or more at the same average concentration (2%) falling under the EPL No. 3663; 3. Probable 5 - 10 million tons of copper at 2 – 2.5 % with potential minor gold occurrences under our EPLs No. 3501 and 3760 located to west and south west of the Klein Aub Old Mine under EPL 3663 respectively. <p>RBS requires either direct funding to continue developing the Klein Aub Project or a suitable joint venture partner to finance the full feasibility of the project covering the three (3) subprojects under EPLs No. 3501, 3663 and 3760.</p>
Thematic / Functional Area	Mining
Duration	To be determined but may range from 1 – 5 years depending on which subprojects need urgent implementation.
Planned Start Date	2007 (Already implemented with initial exploration and Environmental Studies)
Geographical Location(s)	70 km south-west of Rehoboth

Potential Funding Agents

To be determined

Total Estimated Cost

To be determined but will cover the full feasibility for the Klein Aub Project covering the three (3) subprojects. The initial estimated cost of the feasibility range between 40 – 50 Million Namibian Dollars. The cost for the mine development as well as copper processing plant will depend on the type of mining method and the processing technology that will be adopted following the completion of the feasibility study.

Existing Level of Funding

Limited funding is currently being provided by Risk-Based Solutions as part of the ongoing exploration efforts.

Additional Funding Required

Full Funding required for the feasibility study and possible mining of the tailings and insitu copper and related metal deposits in the area covering the EPL No. 3663, 3501 and 3760.

Business Objectives

Establishment of the Klien Aub Mine and a Copper Processing Plant through the treatment of available slimes at Klein Aub as well as the possible insitu metals deposits in and around Kline Aub Area.

Project Requirements / Activities

Risk-Based Solutions has raised some funds to undertake initial exploration activities including Baseline Environmental Studies and Environmental Impact Assessment (EIA). The main remaining major tasks is to implement and complete the full feasibility study; therefore the company requires technical expertise, in the form of a joint venture to define the best metallurgical technique to recover the copper and silver contained in the slimes dumps and insitu as well as further mapping and drilling of some of the targeted areas within the three (3) EPLs. In addition once the feasibility study is completed and proves positive, funding would be required to mine the tailing dumps and the insitu metals, establish infrastructure and erect a metallurgical plant.

Key Outputs

Establishment of the Klein Aub Copper Mine and Mineral Processing Plant.

Implementation Agents

Risk-Based Solution CC and a Technical Partner

Project Documentation Status

The project is in a pre-feasibility stage. However, some activities have been implemented including digitizing of data sets on previous studies, Baseline Environment, Environmental Impact Assessments (EIA), and Environmental Management Plan (EMP), initial mapping of the surrounding areas as well as initial but very limited sampling of the dumps.

Market

Overseas markets

Perspectives

If a Klein Aub Mine and a Copper Processing Plant is established at Klein Aub, numerous medium to small copper prospects in the vicinity of Rehoboth may become viable for small scale mining for processing at Klein Aub.

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Services

Project Title	<u>Services Project 1:</u> AUTO REPAIRS EENHANA
Description of Project	<p>Eenhana is a developing town in Northern Namibia that has slowly been attracting outside investment. The promoter requires a technical partner in the set up of an Auto repair garage in Eenhana. Currently, there is no accredited garage in the town and vehicle repairs have to be done in either Ondangwa or Oshakati. With the growing population of cars in this town, the promoter believes this is an opportune time to set up this venture.</p>
Thematic / Functional Area	Service Industry – Auto repair
Duration	6 months
Planned Start Date	2007
Geographical Location(s)	Eenhana town, situated in Northern Namibia.
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner; and / or • Financial institutions if the technical partner does not have sufficient financial resources.
Total Estimated Cost	To be determined.
Existing Level of Funding	To be determined.
Additional Funding Required	To be determined.
Business Objectives	<p>To set up a motor service centre that is affordable and easily accessible to the residents of Eenhana</p>
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result of the feasibility study, business plan to

Key Outputs

- prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding;
- Project's premises to be identified; and
 - Employees to be trained on the operations of the business.
-
- Bankable feasibility study and business plan
 - Setting up of the auto repair garage in the town.

Implementation Agents

Eenhana Town Council and a Technical Partner

Project Documentation Status

Only the summarised concept document is available.

Market

Eenhana town and the rest of the Northern Regions of Namibia.

Perspectives

Setting up of the auto repair service will also attract other related service businesses in the town, which will result in substantial benefits for the local community.

Contact Person

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Project Title	<u>Services Project 2:</u> NICKODEMUS ARCHTECTURAL DESIGN
Description of Project	<p>Nickodemus Architectural Design is a company currently operating with a satisfactory market. However, they are not quite happy with their service level to customers due to lack of state of the art equipment.</p> <p>Lack of funding has left them having to depend on their only competitor based in Windhoek for input materials and for execution of bigger jobs where they do not have capacity.</p> <p>It is therefore against this background that the company is looking for funding to purchase equipment from material suppliers so that their pricing can be competitive and also able to handle big assignments on their own without having to outsource.</p>
Thematic / Functional Area	Services – Architectural
Duration	On-going
Planned Start Date	On-going
Geographical Location(s)	Ongwediva
Potential Funding Agents	<ul style="list-style-type: none"> • Financial Institutions • Technical Partner
Total Estimated Cost	N\$200,000
Existing Level of Funding	N\$500,000
Additional Funding Required	N\$300,000
Business Objectives	Better service to customers in the Northern Region of Namibia
Project Requirements / Activities	<ul style="list-style-type: none"> • Funding

- Financial proposal for the required equipment

Key Outputs

Financial proposal for the required equipment

Implementation Agents

Project Promoter

Project Documentation Status

Only a summarised project concept is available.

Market

Current customers who mainly comprise Town Councils and Rural District Councils in the Oshana, Otjikoto, Ohangwena and Omusati Regions.

Perspectives

The business has no competition in the North; the only competitor is based in Windhoek.

Contact Person

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Tourism

Project Title	<u>Tourism Project 1:</u> KOMBAHOKA LODGE
Description of Project	Aminius settlement, which is approximately 200km southeast of Gobabis, is a potential tourist area with its massive salt pans and wildlife. However, there are not tourist facilities in this area. Hence the Kombahoka Lodge Committee invites potential investors to develop a lodge in the area to take advantage of this opportunity. There is additional potential of diverse cultural exhibitions by the local people comprising the culturally rich Ovaherero, world famous San and traditional Tswana communities.
Thematic / Functional Area	Tourism
Duration	6 months
Planned Start Date	2007
Geographical Location(s)	Aminius settlement, Omaheke Region
Potential Funding Agents	<ul style="list-style-type: none">• Technical Partner• Local financial institutions
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none">• To grow the tourism industry in the area• To realise the economic potential of the region
Project Requirements / Activities	<ul style="list-style-type: none">• Feasibility study to be done to assess the viability of the new lodge;

- Assuming a positive result of the feasibility study, business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding;
- Submission of development plans to local authority for approval and development guide; and
- Construction of lodge.

Key Outputs

A lodge within the region for the benefit of both the local communities and the Nation.

Implementation Agents

Kambahoka Lodge Committee and a Technical Partner

Project Documentation Status

Summarised concept documentation is available

Market

- Locals; and
- Tourists.

Perspectives

Most people who visit Namibia would like to witness acclaimed desert features. Salt pans are among well known desert features and therefore a likely attraction. Game has always been a tourist attraction. The culture element is equally attractive to tourists.

Contact Person

Kambahoka Lodge Committee

Project Title	<p><u>Tourism Project 2:</u></p> <p>OHANGWENA HOSPITALITY FACILITIES</p>
Description of Project	<p>Ohangwena Region is inhabited by over 200 000 people, with the bulk of this being rural people. It has two towns, Eenhana and Helao Nafidi which are still growing. Each town seeks an investor willing to set up a hotel / lodge with conference facilities to cater for guests.</p>
Thematic / Functional Area	<p>Hospitality industry</p>
Duration	<p>1 year</p>
Planned Start Date	<p>2007</p>
Geographical Location(s)	<p>Eenhana and Helao Nafidi, Ohangwena Region</p>
Potential Funding Agents	<ul style="list-style-type: none"> • Private companies • Property Investment Companies e.g. insurance companies.
Total Estimated Cost	<p>To be determined.</p>
Existing Level of Funding	<p>None</p>
Additional Funding Required	<p>To be determined.</p>
Business Objectives	<ul style="list-style-type: none"> • To develop infrastructure currently unavailable or inadequate for the settlements. • To lure tourists and hence raise regional cash flows. • To develop settlements in line with expected urban development.
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the new lodge; • Assuming a positive result of the feasibility study, business plan to be prepared detailing how the operations

Key Outputs

- will be conducted. This will be used to secure the appropriate funding;
- Submission of development plans to local authority for approval and development guide; and
 - Construction of hotel / lodge.
-
- Bankable feasibility study and business plan
 - Construction of hotel / lodge

Implementation Agents

Ohangwena Regional Council and Investor

Project Documentation Status

Only the summarised concept document is available.

Market

1. The Northern region urbanites.
2. Trans-border traffic between Angola and Namibia.

Perspectives

These facilities will enable increased stays in Namibia by people in transit to and from Angola. This has general economic benefit to the region and to the country as a whole.

Contact Person

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Project Title	<p><u>Tourism Project 3:</u></p> <p>RAKUTUKA TRAVEL & TOURS</p>
Description of Project	<p>The Tourism sector is expanding in Namibia due to the vast number of tourist attractions all over the country. Currently, most of the travel agents in the country are well established international companies. With the government's support for BEE companies, the promoter has decided to enter into this business, in which she has more than 10 years experience and is very knowledgeable on the tourist attractions in the country. Hence the project entails setting up an entity which will be a Travel Agent and Tours facilitator to cater for both the domestic and international market.</p>
Thematic / Functional Area	Tourism
Duration	6 months
Planned Start Date	2007
Geographical Location(s)	Windhoek
Potential Funding Agents	<ul style="list-style-type: none"> • Local Financial Institutions; or • Technical Partner.
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • Provide affordable but attractive tourism packages for clientele; and • Promote Namibia as one of the best tourism countries in the world.
Project Requirements / Activities	<ul style="list-style-type: none"> • A detailed business plan must be prepared detailing, amongst other things, how the entity will obtain a portion of the market which is

Key Outputs

- dominated by big companies;
- A funder of the project must be identified to kick start the project.
- Setting up of offices where the entity will operate from; and
- Obtaining a market share which will result in sustainable operations.

Implementation Agents

Rakutuka Travel & Tours

Project Documentation Status

A summarised business plan last updated on 13 February 2007.

Market

SADC region, Europe & Asia

Perspectives

Due to the few indigenous owned entities that are currently operating in this sector, a local promoter from the previously disadvantaged group may be able to obtain a considerable market share due to its BEE credentials. Also the promoter's extensive knowledge of the tourist attractions in Namibia will be an added advantage.

Contact Person

Hilma Imbili
Member
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Project Title	<p><u>Tourism Project 4:</u></p> <p>EHIROVIPUKA CONSERVANCY LODGE</p>
Description of Project	<p>Ehrovipuka Conservancy is a communal conservancy in Ombonde area in the Kunene region. It is situated on the western borders of Etosha National Park and has a substantial population of wild animals that makes it a perfect tourist attraction area. The conservancy has a fascinating diversity of landscape and habitat. The conservancy committee seeks a project partner that will fund the establishment of the lodge in the conservancy.</p>
Thematic / Functional Area	Tourism
Duration	1 year
Planned Start Date	2007
Geographical Location(s)	Tourism
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner • Local financial institution
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • To develop a comprehensive tourist attraction destination so as to increase arrivals. • To fully commercialize the resource. • To open up the area to economic use and bring about development.
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result from the feasibility study, a detailed business

Key Outputs

- plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding;
- Identification of a technical partner; and
 - Construction of the lodge.
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- Bankable feasibility study and business plan
 - Development of the various infrastructure

Implementation Agents

Ehrovipuka Conservancy Committee and Namibia Community based Tourism Assistance(NACOBTA)

Project Documentation Status

A preliminary tourism plan of the area and a summarised project profile

Market

Locals and tourists

Perspectives

This project will add to Namibia's tourist itinerary. The rural communities in and around the Ehrovipuka Conservancy will benefit from jobs, sale of cultural wares, exhibitions and general area development.

Contact Person

NACOBTA Joint Venture
3 Weber Street
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Project Title	<u>Tourism Project 5:</u> RUACANA WATERFRONT
Description of Project	<p>Otjipahuriro Campsite, which is operated by a community based organisation, is situated on the banks of the Kunene River near the Ruacana Waterfalls in Omusati Region. The Regional Council seeks an investor / technical partner to develop the area around the waterfall and campsite into an attractive tourist destination with the following;</p> <ul style="list-style-type: none"> • Development of a waterfront; • Construction of a lodge; • Renovations of waterfall site facilities; and • Establish tour guide services, cultural and curio exhibitions. <p>This will also be able to serve as a gateway to Kunene Region, Oshana Region and the Republic of Angola.</p>
Thematic / Functional Area	Tourism
Duration	3 years
Planned Start Date	2007
Geographical Location(s)	Otjipahuriro Campsite, Omusati Region
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner • Financial Institutions • Government
Total Estimated Cost	To be determined.
Existing Level of Funding	None
Additional Funding Required	To be determined.
Business Objectives	<ul style="list-style-type: none"> • To develop a comprehensive tourist attraction destination so as to increase arrivals. • To open up the area to economic use

and bring about development.

Project Requirements / Activities

- Feasibility study to be done to assess the viability of the project;
- Depending on the results of the feasibility study, business plan to be prepared detailing how the project phases will be implemented. This will be used to secure the appropriate funding;
- Identification of a Technical Partner; and
- Regional Council's approval for the construction to be done.

Key Outputs

- Feasibility study and practical business plan
- Development of the various infrastructure
- Assembly and training of service groups, e.g. cultural groups; tour guides.

Implementation Agents

Omusati Regional Council and the Technical Partner.

Project Documentation Status

Only a summarised concept documentation is available.

Market

Only a summarised concept documentation is available.

Perspectives

This project will add to Namibia's tourist itinerary. The project will also bring development to the area. The rural communities in and around the Ruacana will benefit from jobs, sale of cultural wares, exhibitions and general area development. However, the project has a lot of sub-projects thus has to be done in phases.

Contact Person

Chief Executive Officer
Omusati Regional Council
Fax: +264 65 251078

Project Title	<p><u>Tourism Project 6:</u></p> <p>KANUNI ARTS AND CRAFTS CENTRE</p>
Description of Project	<p>Nkurenkuru South is one of the least developed areas in the Kavango Region. As a way of alleviating poverty the Kavango Regional Council together with the project promoters identified the setting up of an arts and crafts centre in the constituency. Such a centre will assist in preserving the history of the constituency by collecting some of the artifacts left by the forefathers of this area. In addition to the preservation of history, the centre will encourage local communities to make baskets, pottery and other traditional materials that would be sold to tourists. This will go a long way towards alleviation of poverty in this area.</p>
Thematic / Functional Area	Tourism
Duration	6 months
Planned Start Date	2007
Geographical Location(s)	Nkurenkuru South, Kavango Region
Potential Funding Agents	Donors
Total Estimated Cost	Preliminary estimated cost of construction of the arts and craft centre is N\$ 100 000.
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	<p>The main objective is to assist the local communities in establishing an income generating project through the establishment of an arts and craft centre to which local communities can sell their artifacts and receive some income for self sustenance.</p>
Project Requirements / Activities	<p>Identification of a potential donor to fund the material required for the construction of the</p>

centre: Project Implementation and Management:

- Community mobilisation
- De-bushing
- Construction
- Fencing •
- Training of community members to run a profitable business based on arts and crafts selling

As part of their contribution to this project, the community members will provide their labour at no charge. The donor will only assist in the payment of the materials to be used in the project.

Key Outputs

A dedicated site for the arts and craft centre.

Implementation Agents

Nkurenkuru South members and the identified Donor.

Project Documentation Status

Only a summarised concept document is available.

Market

Tourists and visitors to the constituency. Local, regional and international trade shows where products can be show cased.

Perspectives

This is a community based project aimed at poverty alleviation.

Contact Person

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Project Title	<u>Tourism Project 7:</u> KING NEHALE CONSERVANCY
Description of Project	<p>The community in King Nehale LyaMpingana area, north of Etosha National Park. Their area is not part of the national park yet it has some wild life of interest like springbok, elephant and hyena.</p> <p>In view of the conservancy license, the project promoters would like to develop a lodge with a capacity of about forty (40) beds. There will also be a traditional homestead and curio shops to exhibit the local culture. In addition they would like to develop the area to enable tourists to go on game drives to view the wildlife.</p>
Thematic / Functional Area	Tourism.
Duration	1 year
Planned Start Date	2007
Geographical Location(s)	Otjikoto Region
Potential Funding Agents	<ul style="list-style-type: none"> • Developmental Financial Institutions • Joint Venture Partner
Total Estimated Cost	N\$ 6 million
Existing Level of Funding	None
Additional Funding Required	N\$ 6 million
Business Objectives	<ul style="list-style-type: none"> • Exploit natural resource for the benefit of locals • Create employment • Community development
Project Requirements / Activities	<ul style="list-style-type: none"> • Feasibility study • Construction of relevant infrastructure

Key Outputs

- Business plan
- Project preparation for design & construction proposal
- Project development

Implementation Agents

Business promoters and / or joint venture parties

Project Documentation Status

Only a summarised project concept is available

Market

Locals and overseas tourists

Perspectives

The project will compliment Etosha National Park and hence gain from that park's popularity as there will be tourist spill-over from Etosha.

Contact Person

Mr. Emmanuel Shali
Chairman
Cell: +264 81 313 6561

Project Title	<u>Tourism Project 8:</u> MOROKENI RECREATIONAL RESORT, GOREANGAB DAM
Description of Project	<p>Windhoek, not being located on the coast, large river, or near any desirable tourist destination, suffers from perceived lack of entertainment facilities. To address this, the promoter has identified the area around Goreangab Dam as ideal for setting up a recreational facility which will include a day picnic and swimming pool facility, three types of fully equipped bungalows, a cultural facility, a small scale yachting and canoeing facility, an upmarket restaurant and a theme lodge.</p>
Thematic / Functional Area	Recreational facilities
Duration	One and a half years
Planned Start Date	2007
Geographical Location(s)	Windhoek
Potential Funding Agents	<ul style="list-style-type: none"> • Local financial institutions • Property Developers • Private Investors
Total Estimated Cost	<p>Based on the feasibility study done in 2004, the cost are as follows</p> <ul style="list-style-type: none"> • Day Picnic and Camping Facilities 16,2m • Bungalows, Restaurant, Lodge & Community Centre 41,7m <p>These costs can be reduced by electing not to construct all the proposed facilities at the start of the project.</p>
Existing Level of Funding	To be determined
Additional Funding Required	To be determined

Business Objectives

To set up a recreational facility in Windhoek where people can relax and enjoy mainly during weekends and holidays.

Project Requirements / Activities

- Upgrade of the 2004 Feasibility study;
- Environmental Impact Assessment Study (EIAS) to be done;
- Business plan based on a viable feasibility study and a positive EIAS ; and
- Construction of recreational facilities.

Key Outputs

- Project preparation for design & construction proposal
- Construction of recreational facility.

Implementation Agents

Property Developer

Project Documentation Status

Only a feasibility study done in 2004

Market

Windhoek residents and tourists

Perspectives

Setting up this facility will be ideal for Windhoek residents who do not currently have any similar facilities.

Contact Person

Ministry of Trade and Industry
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Windhoek